

Investor Meetings in Bangkok & Kuala Lumpur

11-13 November 2019

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Green and Sustainable Portfolio

Large Portfolio of Premium Office Assets

Approximately \$8 billion of Grade A commercial assets pan-Asia

Strong Portfolio Occupancy and WALE

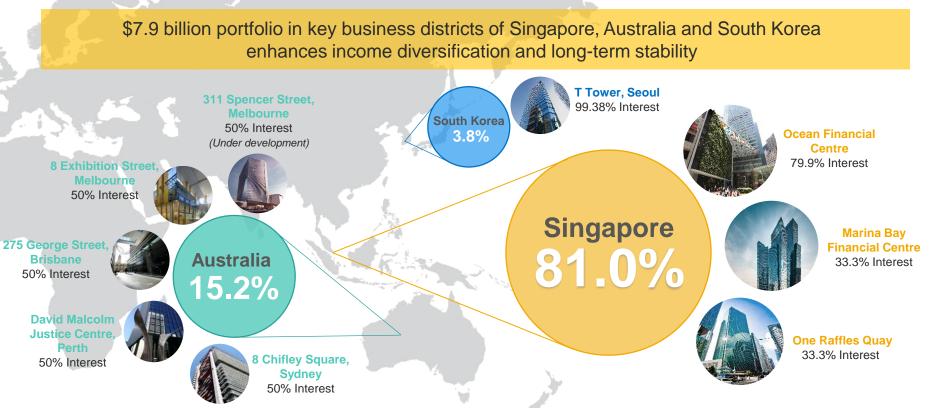
High portfolio committed occupancy of 98.9% and long WALE of 5.1 years provide income resilience

Commitment to Sustainability

BCA Green Mark Platinumaward for all Singapore assets;5 Stars NABERS Energy rating for most Australian assets



Pan-Asian REIT with Premium Office Portfolio



Note: Based on assets under management assuming that the divestment of Bugis Junction Towers was completed on 30 September 2019.



Performance Highlights





Financial Review

- 3Q 2019 distributable income was \$47.5 million⁽¹⁾; 3Q 2019 DPU was up 2.9% year-on-year at 1.40 cents
- 9M 2019 distributable income was \$142.1 million^{(1);} 9M 2019 DPU was down 0.5% year-on-year at 4.18 cents
- Continued with DPU-accretive Unit buy-back programme
- All-in interest rate down from 2.86% p.a. to 2.82% p.a.

Portfolio Updates

- High portfolio committed occupancy of 98.9% and long portfolio weighted average lease expiry (WALE) of 5.1 years
- 311 Spencer Street topped out with development completion expected in 2Q 2020
- Divestment of Bugis Junction Towers as part of ongoing portfolio optimisation strategy



Looking Ahead

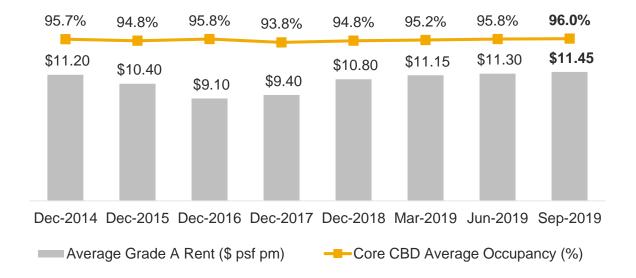
Singapore CBD Skyline

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Singapore Office Market

 Average Grade A office rents increased to \$11.45 psf pm as average occupancy in core CBD rose to 96.0% in 3Q 2019





Office Demand and Supply

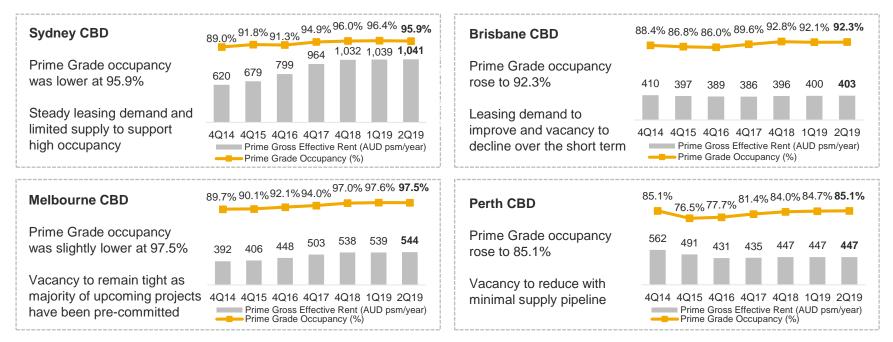
Past average annual net demand ⁽¹⁾ : 0.7 million sf		Ke	y Upcoming Supply in CBD ⁽²⁾	sf
Past average annual net supply ⁽¹⁾ : 1.0 million sf	Forecast average annual supply ⁽²⁾ : 0.9 million sf	4Q 2019	HD 139 9 Penang Road	84,000 381,000
2.1	1.8	2020	55 Market Street (AEI) 30 Raffles Place Afro-Asia I-Mark 79 Robinson Road	76,000 313,000 154,000 514,000
0.8 0.8 0.3 0.4 0.4	0.8 0.8 0.0	2021	CapitaSpring Hub Synergy Point Redevelopment	635,000 128,000
2014 2015 2016 2017 2018 ■ Net Supply ■ Net Dem	2019 2020 2021 2022 2023 and Forecast Supply	2022	Central Boulevard Towers Guoco Midtown	1,138,000 650,000

- 1) Based on URA data on historical net demand and supply of office space in Downtown Core and Rest of Central Area. Supply is calculated as net change of stock over the year and may include office stock removed from market due to demolitions or change of use.
- 2) Based on CBRE data on CBD Core and CBD Fringe.

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Australia Office Market

 National CBD office market occupancy was stable quarter-on-quarter at 91.7% as at end June 2019



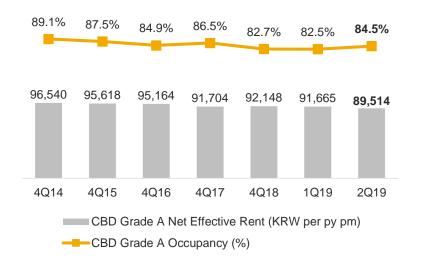
Source: JLL Research, 2Q 2019.



Seoul Office Market

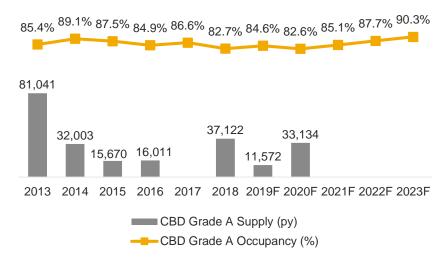
Occupancy Improvement

CBD Grade A occupancy improved from 82.5% as at end March 2019 to 84.5% as at end June 2019



Lack of New Supply After 2020

CBD Grade A occupancy is expected to decline going into 2020, before rising in the subsequent years with the lack of new supply



Source: JLL Research, 2Q 2019.

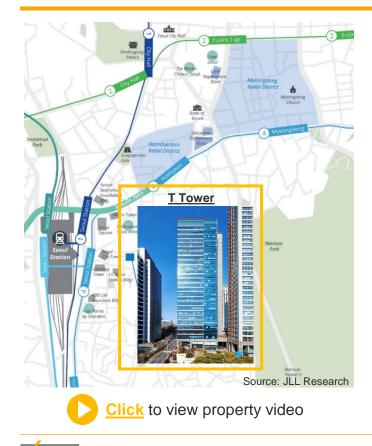


Portfolio Optimisation

T Tower, Seoul

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Completed Acquisition in Seoul



- Acquired a 99.38%⁽¹⁾ interest in T Tower, a freehold Grade A office building in Seoul CBD
- The DPU-accretive acquisition with an initial NPI yield of 4.7% is part of ongoing portfolio optimisation efforts

T Tower in Seoul CBD				
Building Completion	2010			
Attributable NLA	226,945 sf			
Occupancy	100% committed			
Agreed Property Value	KRW 252.6 billion ⁽²⁾ (\$301.4 million) ⁽³⁾			

- (1) The remaining 0.62% stake was acquired by Keppel Capital Investment Holdings Pte. Ltd., a wholly-owned subsidiary of Keppel Capital Holdings Pte. Ltd. (Keppel Capital)
- (2) Based on an approximate 99.38% interest in T Tower. Equivalent to KRW 20.2 million/pyeong (py), based on attributable gross floor area of 444,979 sf and conversion of 1 py to 35.6 sf.
- (3) Based on an exchange rate of KRW 1,000 to \$1.193 as at 18 April 2019.

Unlocking Value: Divestment of Bugis Junction Towers

- Sale of strata ownership of Bugis Junction Towers for \$547.5 million (\$2,200 psf), which translates to a net property income yield of 3.0%⁽¹⁾
- Realising capital gains of \$378.1 million⁽²⁾ as part of ongoing portfolio optimisation strategy
- Post divestment which is expected in 4Q 2019, Keppel REIT's portfolio will remain firmly anchored by Singapore CBD assets

	Bugis Junction Towers, Singapore				
	Building Completion	1994			
	Total NLA	248,853 sf			
	Land Tenure	~70-year leasehold remaining until 9 Sep 2089			
	Occupancy (as at 30 Sep 2019)	99.0% committed			
	WALE (as at 30 Sep 2019)	6.0 years			
	Purchase Price	\$159.5m (\$645 psf ⁽³⁾)			
	Valuation (as at 8 Aug 2019)	\$515.0m (\$2,069 psf)			

- (1) Based on net property income for the 12 months preceding 30 June 2019.
- (2) Based on difference between sale price and purchase price, after taking into consideration capitalised expenditures and divestment costs.
- (3) Based on NLA of 247,464 sf at the time of acquisition.





Asset-level returns 19.4% p.a.

Bugis Junction Towers has been held since Keppel REIT's listing in 2006

Divestment Rationale

Attractive asset-level returns of 19.4% p.a., driven by \$378.1 million⁽¹⁾ of capital gains



Unlock value of capital appreciation while maintaining exposure to Singapore CBD



Improved financial flexibility for ongoing portfolio optimisation:

- Continue DPU-accretive Unit buy-back programme
- Redeploy funds to higher yielding assets
- Distribute capital gains
- Pare down debt



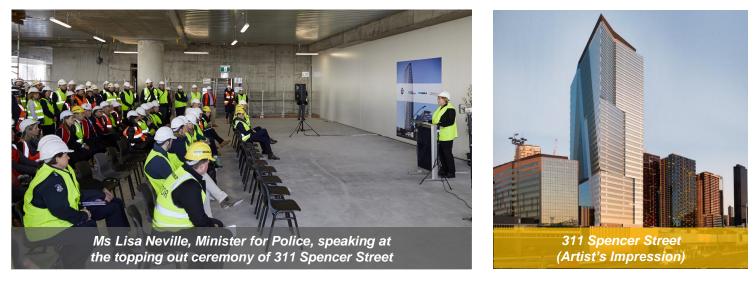
In-line with strategy to continually capture opportunities to achieve long-term sustainable return for Unitholders



⁽¹⁾ Based on difference between sale price and purchase price, after taking into consideration capitalised expenditures and divestment costs.

Topping Out of 311 Spencer Street

- Development of 311 Spencer Street in Melbourne achieved an important milestone with the topping out and completion of the building structure
- The freehold Grade A office building will be internally fitted out over the coming months
- The 30-year lease to the Victoria Police is expected to commence in 2Q 2020 and contribute a steady income stream to Keppel REIT



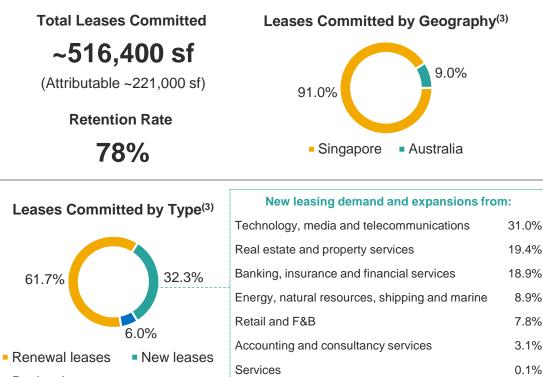




Singapore office leases ~\$12.35⁽¹⁾ psf pm above Grade A core CBD market average of \$11.45⁽²⁾ psf pm

Average signing rent for

9M 2019 Leasing Update



Others

Review leases

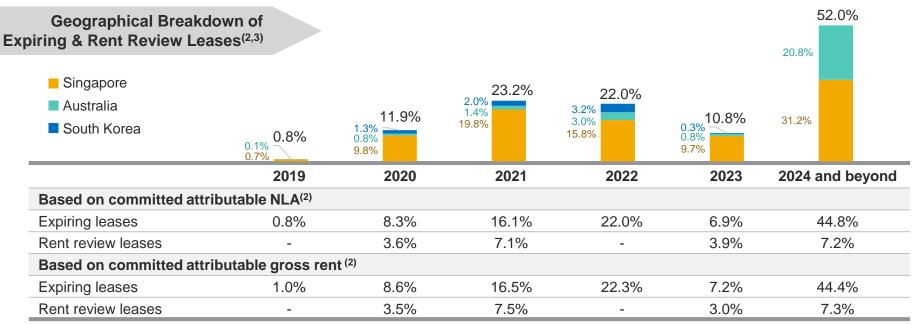


(1) For the Singapore office leases concluded in 9M 2019 and based on a simple average calculation. Weighted average signing rent was \$12.15 psf pm.
(2) Source: CBRE, 3Q 2019.
(3) Based on committed attributable area.

10.8%

Lease Expiry Profile and Expiring Rents

 Average expiring rents⁽¹⁾ of Singapore office leases: \$9.59 psf pm in 2020, \$9.53 psf pm in 2021 and \$10.00 psf pm in 2022



(1) Weighted average based on attributable NLA of office lease expiries and reviews in Singapore.

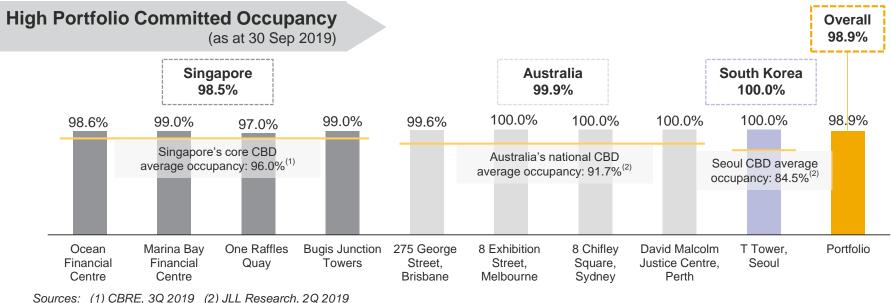
(2) Data as at 30 September 2019.

(3) Based on committed attributable NLA.



Proactive Leasing Strategy

- Healthy portfolio committed occupancy of 98.9%
- Long overall portfolio WALE of 5.1 years (Singapore portfolio: 4.2 years, Australia portfolio: 9.2 years, South Korea portfolio: 2.3 years); Top 10 tenants' WALE was 7.2 years

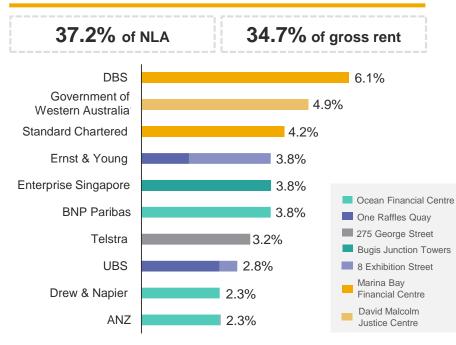


Sources: (1) CBRE, 3Q 2019 (2) JLL Research, 2Q 201 Note: Based on committed attributable area.



Diversified Tenant Base

Top 10 Tenants



Note: All data as at 30 September 2019 and based on portfolio committed NLA. (1) Tenants with multiple leases were accounted as one tenant.

Profile of Tenant Base

355 ⁽¹⁾ tenants in total	
Banking, insurance and financial services	38.5%
Technology, media and telecommunications	11.9%
Government agency	11.5%
Energy, natural resources, shipping and marine	8.9%
Legal	8.4%
Accounting and consultancy services	5.4%
Real estate and property services	5.2%
Services	4.1%
Manufacturing and distribution	2.1%
Retail and food & beverage	1.8%
Hospitality and leisure	1.2%
 Others	1.0%
Total	100%

Commitment to Sustainability

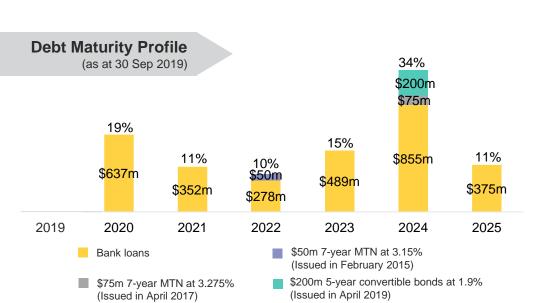
- Attained the Green Star Status and was ranked 6th out of 19 listed office entities in Asia at the Global Real Estate Sustainability Benchmark (GRESB) 2019
- Committed to continue engaging with tenants and have a positive impact on the community





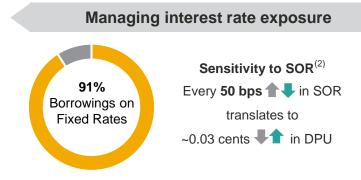
Capital Management

 All-in interest rate declined for the second consecutive quarter to 2.82% p.a.



As at 30 Sep 2019

Interest Coverage Ratio ⁽¹⁾	3.8x
All-in Interest Rate	2.82% p.a.
Aggregate Leverage	38.9%
Weighted Average Term to Maturity	3.4 years
Unencumbered Assets	73%



(1) Computed as EBITDA (including share of results of associates and joint ventures) over borrowing costs, after adjusting for non-cash items including but not limited to management fees paid in Units and fair value changes on derivatives.

(2) Based on the Group's borrowings including those accounted for at the level of associates, and number of Units in issue as at 30 September 2019.

Keppel REI1

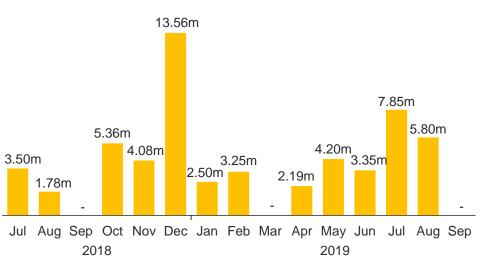
Unit Buy-Back Programme

- Keppel REIT is the only Singapore REIT with an active Unit buy-back program
- Buying back Units below NAV is accretive to Unitholders and is part of proactive capital management strategy

Total Units Purchased and Cancelled				
In 3Q 2019	13.6m			
Since initiation of Unit buy-back programme in 3Q 2018 till 3Q 2019	57.4m			

Monthly Unit Buy-Back Volume

(since initiation of programme until 3Q 2019)



Committed to Delivering Stable Income & Sustainable Returns

Portfolio Optimisation

- Ongoing portfolio optimisation to improve yield, while maintaining exposure to Singapore CBD
- Hold quality assets across different markets for improved income stability and to provide more long-term growth opportunities

Asset Performance

- Drive individual asset performance with proactive leasing and cost management strategies
- Implement initiatives to future proof assets and enhance sustainability

Capital Efficiency

- Optimise capital structure to reduce borrowing costs and improve returns
- Manage debt maturity and hedging profiles to reduce risk

Portfolio **Optimisation** Asset Performance Capital Efficiency

Additional Information

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David Malcolm Justice Centre, Perth

Milestones since Listing



1) Based on assets under management assuming that the divestment of Bugis Junction Towers was completed on 30 September 2019.



Financial Performance

Keppel REIT

	3Q 20	19 3Q 2018	+/(-)	9M 2019	9M 2018	+/(-)		
Property Income	\$42.4	m \$36.7 m	+15.6%	\$122.3 m	\$128.0 m	(4.5%) ⁽¹⁾		
Net Property Income (NPI)	\$33.2	m \$28.2 m	+17.6%	\$95.5 m	\$102.6 m	(6.9%)		
Less: Attributable to Non-controlling I	nterests (\$4.2	m) -*	Nm	(\$12.4 m)	-*	Nm		
NPI Attributable to Unitholders	\$29.0	m ⁽²⁾ \$28.2 m	+2.8%	\$83.1 m ⁽²⁾	\$102.6 m	(19.0%)		
Share of Results of Associates and Joint Ventures	\$28.6	m ⁽³⁾ \$25.0 m	+14.2%	\$82.0 m ⁽³⁾	\$79.9 m	+2.6%		
Distribution to Unitholders		m ⁽⁴⁾ \$46.3 m	+2.5%	\$142.1 m ⁽⁴⁾	\$142.9 m	(0.5%)		
DPU (cents)) 1.36	+2.9%	4.18	4.20	(0.5%)		
Distribution Timetable		as due mainly to lo				Financial Centi		
Ex-Date: Wed, 23 Oct 2019	following the divertment of a 200/ stake in December 2019, as well as an interact of 00.200/ in T. Tower							
Books Closure Date: Thu, 24 Oct 2019								
Payment Date: Wed, 27 Nov 2019	against Singapor	Share of results of joint ventures was lower year-on-year due mainly to depreciation of Australian dolla against Singapore dollar.) Includes distribution of capital gains of \$2.0 million for 3Q 2019 and \$8.0 million for 9M 2019.						

Income Contribution

Breakdown by Geography (for 9M 2019)		9M 2019	%	9M 2018	%
(101 9101 2019)	Ocean Financial Centre ⁽¹⁾	49,413	26.7	73,457	36.2
	Marina Bay Financial Centre	63,833	34.6	61,364	30.2
77.6%	One Raffles Quay	18,432	10.0	19,269	9.5
11.0%	Bugis Junction Towers	11,596	6.3	11,951	5.9
	8 Chifley Square	9,632	5.2	9,772	4.8
	8 Exhibition Street	9,028	4.9	8,720	4.3
19.8%	275 George Street	8,291	4.5	8,428	4.2
2.6%	David Malcolm Justice Centre	9,559	5.2	9,897	4.9
Singapore Australia South Korea	T Tower ⁽²⁾	4,757	2.6	-	-
	Total	184,541	100.0	202,858	100.0

(1) Reflects the amount attributable to Unitholders based on an interest of 79.9% (9M 2018: 99.9%) following the divestment of a 20% stake in December 2018.

(2) Reflects the amount attributable to Unitholders based on an interest of 99.38% acquired on 27 May 2019.

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	As at 30 Sep 2019	As at 30 Jun 2019	+/(-)
Deposited Property ⁽¹⁾	\$8,510 m	\$8,512 m	(0.02%)
Total Assets	\$7,926 m	\$7,936 m	(0.1%)
Borrowings ⁽²⁾	\$3,311 m	\$3,267 m	+1.3%
Total Liabilities	\$2,720 m	\$2,684 m	+1.3%
Unitholders' Funds	\$4,625 m	\$4,672 m	(1.0%)
Adjusted NAV per Unit ⁽³⁾	\$1.35	\$1.36	(0.7%)

(1) Included interests in associates and joint ventures.

(2) Included borrowings accounted for at the level of associates and excluded the unamortised portion of upfront fees in relation to the borrowings.

(3) For 30 September 2019 and 30 June 2019, these excluded the distributions to be paid in November 2019 and paid in August 2019 respectively.



Portfolio Information: Singapore

	Ocean Financial Centre	Marina Bay Financial Centre ⁽⁴⁾	One Raffles Quay	Bugis Junction Towers ⁽⁷⁾
Attributable NLA	700,323 sf	1,024,988 sf	442,224 sf	248,853 sf
Ownership	79.9%	33.3%	33.3%	100.0%
Principal tenants ⁽¹⁾	BNP Paribas, ANZ, Drew & Napier	DBS Bank, Standard Chartered Bank, Barclays	Deutsche Bank, UBS, Ernst & Young	Enterprise Singapore, InterContinental Hotels Group, UCommune
Tenure	99 years expiring 13 Dec 2110	99 years expiring 10 Oct 2104 ⁽⁵⁾ and 7 Mar 2106 ⁽⁶⁾	99 years expiring 12 Jun 2100	99 years expiring 9 Sep 2089
Purchase Price (on acquisition)	S\$1,838.6m ⁽³⁾	S\$1,426.8m ⁽⁵⁾ S\$1,248m ⁽⁶⁾	S\$941.5m	S\$159.5m
Valuation ⁽²⁾	S\$2,099.0m	S\$1,695.3m ⁽⁵⁾ S\$1,297.0m ⁽⁶⁾	S\$1,275.6m	S\$515.0m
Capitalisation rates	3.60%	$\begin{array}{c} \textbf{3.65\%^{(5)}}\\ \textbf{3.63\%^{(6)}} \end{array}$	3.65%	3.65%

1) On committed gross rent basis.

2) Valuation as at 31 December 2018 based on Keppel REIT's interest in the respective properties.

3) Based on Keppel REIT's 79.9% of the historical purchase price.

4) Comprises Marina Bay Financial Centre (MBFC) office Towers 1, 2 and 3 and Marina Bay Link Mall (MBLM).

5) Refers to MBFC Towers 1 and 2 and MBLM.

6) Refers to MBFC Tower 3.

7) The divestment of Bugis Junction Towers was announced on 1 October 2019 and is expected to complete in 4Q 2019. Valuation stated as at 8 August 2019.



Portfolio Information: Australia & South Korea

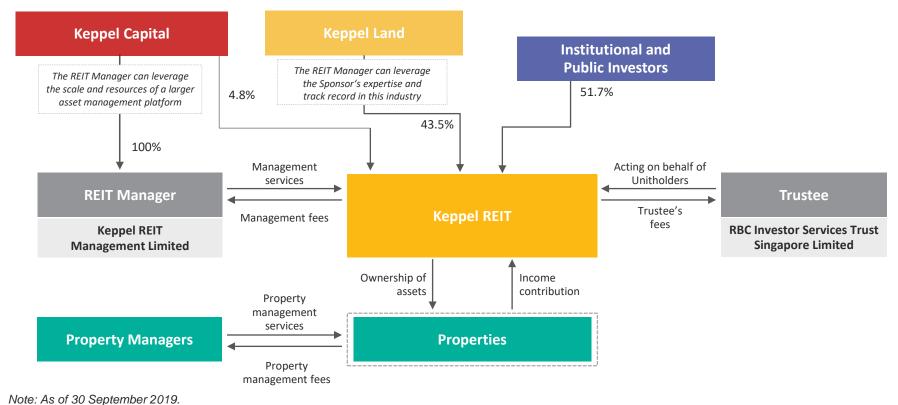
	8 Chifley Square, Sydney	8 Exhibition Street, Melbourne ⁽³⁾	275 George Street, Brisbane	David Malcolm Justice Centre, Perth	311 Spencer Street, Melbourne (Under development)	T Tower, Seoul
Attributable NLA	104,070 sf	244,491 sf	244,542 sf	167,784 sf	358,683 sf	226,945 sf
Ownership	50.0%	50.0%	50.0%	50.0%	50.0%	99.38%
Principal tenants ⁽¹⁾	Corrs Chambers Westgarth, Quantium, QBE Insurance	Amazon, Minister for Finance - State	Telstra, Queensland Gas Company, The State of Queensland ⁽⁶⁾	Minister for Works - Government of Western Australia	Minister for Finance - State of Victoria	Hankook Corporation, SK Communications, Philips Korea
Tenure	99 years expiring 5 Apr 2105	Freehold	Freehold	99 years expiring 30 Aug 2114	Freehold	Freehold
Purchase Price (on acquisition)	S\$197.8m	S\$201.3m ⁽³⁾	S\$209.4m	S\$208.1m	S\$362.4m ⁽⁷⁾	S\$301.4m ⁽⁹⁾
Valuation ⁽²⁾	S\$249.3m	S\$271.9m ⁽³⁾	S\$232.2m	S\$221.6m	S\$233.8m ⁽⁸⁾	S\$309.0m ^(9,10)
Capitalisation rates	4.88%	5.00% ⁽⁴⁾ ; 4.50% ⁽⁵⁾	5.25%	5.50%	4.50%	4.50%

1) On committed gross rent basis.

- Valuation of Australian assets as at 31 December 2018 based on Keppel REIT's interest in the respective properties and on the exchange rate of A\$1 = S\$1.0071.
- 3) Keppel REIT owns a 50% interest in the 8 Exhibition Street office building and a 100% interest in the three adjacent retail units.
- 4) Refers to Keppel REIT's 50% interest in the office building.
- 5) Refers to Keppel REIT's 100% interest in the three adjacent retail units.
- 6) Refers to the Department of Housing and Public Works The State of Queensland.

- 7) Based on the aggregate consideration paid-to-date and to be paid, including development costs of the building, at the exchange rate of A\$1=S\$1.042 as disclosed in the announcement dated 29 June 2017.
- 8) Based on "as is" valuation as at 31 December 2018.
- 9) Based on Keppel REIT's interest in T Tower and an exchange rate of KRW 1,000 to S\$1.193 as at 18 April 2019.
- 10) Valuation as at 25 March 2019.

Keppel REIT Structure



Keppel REIT

Thank You

