

The logo for Keppel REIT, featuring the word "Keppel" in white and "REIT" in red, with a red diagonal line above the "K".

**Keppel REIT**

# Investor Presentation

August 2024



# Outline

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## Constituent of:



FTSE ST Large &  
Mid Cap Index



FTSE4GOOD  
Developed &  
FTSE4GOOD  
ASEAN 5 Index



FTSE EPRA Nareit Global  
Developed Index



GPR 250  
Index Series



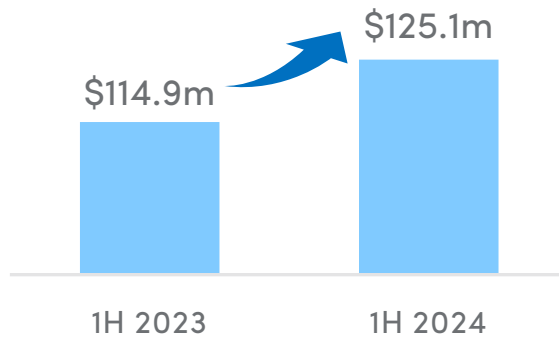
MSCI Singapore  
Small Cap Index

# 1H 2024 Key Highlights

## Property Income

**\$125.1m**

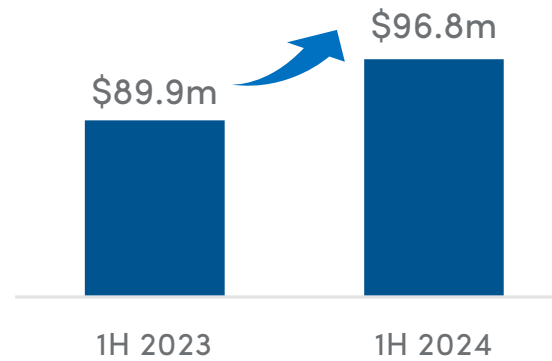
+8.9% y-o-y



## Net Property Income

**\$96.8m**

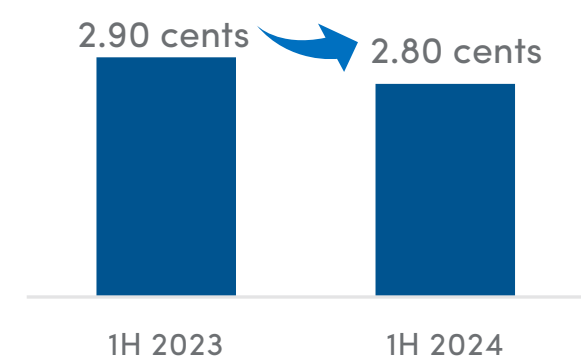
+7.7% y-o-y



## Distribution Per Unit

**2.80 cents**

(3.4%) y-o-y



## Aggregate Leverage

**41.3%**

As at 30 Jun 2024



## All-in interest rate

**3.31% p.a.**

In 1H 2024



## Borrowings on Fixed Rates

**65%**

As at 30 Jun 2024

# 1H 2024 Key Highlights

## Higher Portfolio Committed Occupancy

**97.0%**

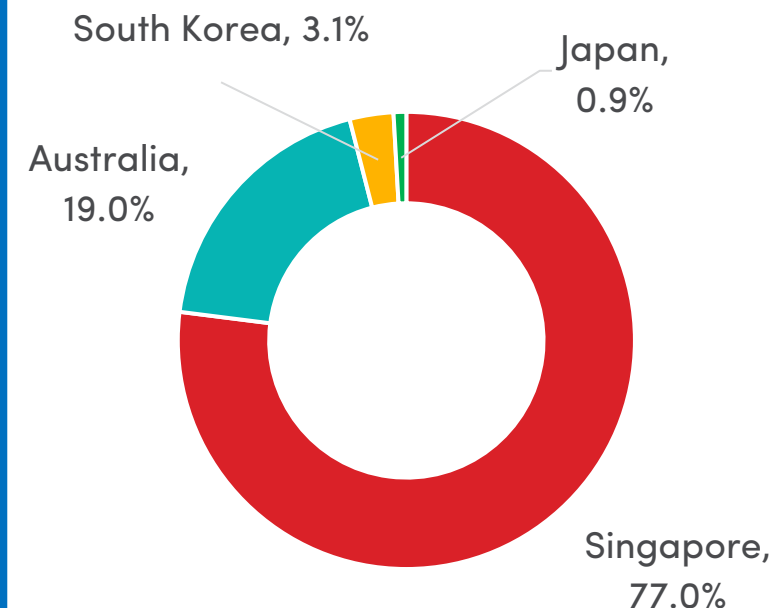
As at 30 Jun 2024

## Long Portfolio WALE

**4.6 years<sup>1</sup>**

Top 10 tenants' WALE at 8.3 years<sup>1</sup>  
As at 30 Jun 2024

## Portfolio Value \$9.6b



## Proactive Leasing Strategy

**~546,300 sf**

Leases Committed  
In 1H 2024

## Robust Rental Reversion

**9.3%**

In 1H 2024

# Financial Results

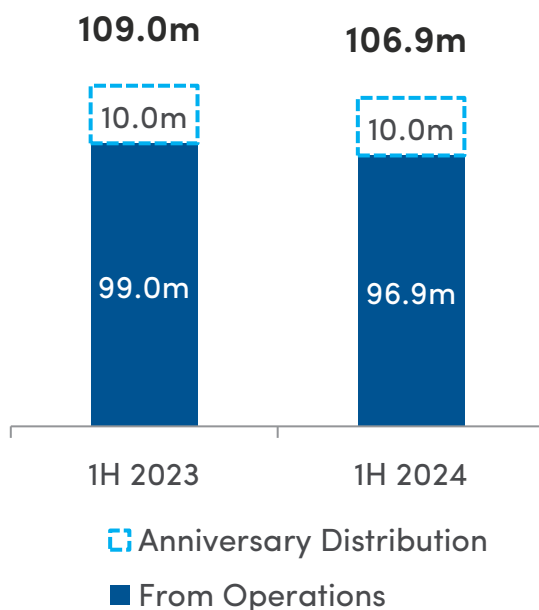
Marina Bay Financial Centre,  
Singapore



# Higher Property Income and NPI Driven by Robust Operational Performance and Contributions from 2 Blue Street and 255 George Street

- Property Income increased 8.9% year-on-year due mainly to higher occupancy of Ocean Financial Centre and KR Ginza II, as well as contributions from 2 Blue Street and newly acquired 255 George Street
- Distributable Income and DPU decreased 1.9% and 3.4% year-on-year respectively due mainly to higher borrowing costs

Distributable Income (\$)	1H 2024	1H 2023	+ / (-)
Property Income <sup>(1)</sup>	\$125.1m	\$114.9m	8.9%
Net Property Income (NPI)	\$96.8m	\$89.9m	7.7%
NPI Attributable to Unitholders	\$87.2m	\$80.8m	8.0%
Share of Results of Associates <sup>(2)</sup>	\$43.4m	\$40.3m	7.8%
Share of Results of Joint Ventures <sup>(3)</sup>	\$11.5m	\$11.9m	(3.5%)
Borrowing Costs	(\$41.3m)	(\$31.8m)	29.8%
Distributable Income from Operations	\$96.9m	\$99.0m	(2.1%)
Anniversary Distribution <sup>(4)</sup>	\$10.0m	\$10.0m	-
Distributable Income Including Anniversary Distribution	\$106.9m	\$109.0m	(1.9%)
DPU (cents)	2.80	2.90	(3.4%)



(1) Relates to income from directly-held properties including Ocean Financial Centre, 50% interest in 8 Exhibition Street office building and 100% interest in the three adjacent retail units, 50% interest in Victoria Police Centre, Pinnacle Office Park, 2 Blue Street, T Tower, Keppel Bay Tower, KR Ginza II and 50% interest in 255 George Street which was acquired on 9 May 2024. Building D of Pinnacle Office Park ceased income contribution (<1% of total property income) from 2Q 2024 and will be undergoing AEI.

(2) Relates to Keppel REIT's one-third interests in One Raffles Quay and Marina Bay Financial Centre. The increase is due mainly to higher rentals and occupancy, offset partially by higher borrowing costs and property expenses.

(3) Relates to Keppel REIT's 50% interests in 8 Chifley Square and David Malcolm Justice Centre.

(4) Keppel REIT announced on 25 Oct 2022 that it will distribute a total of \$100 million of Anniversary Distribution over a 5-year period. \$20 million will be distributed annually with such distribution to be made semi-annually.

# Healthy Balance Sheet

	As at 30 Jun 2024	As at 31 Dec 2023	+ / (-)
Deposited Property <sup>(1)</sup>	\$9,733m	\$9,421m	3.3%
Total Assets	\$8,580m	\$8,259m	3.9%
Borrowings <sup>(2)</sup>	\$4,024m	\$3,664m	9.8%
Total Liabilities	\$2,873m	\$2,508m	14.5%
Unitholders' Funds	\$4,959m	\$5,005m	(0.9%)
Adjusted NAV per Unit <sup>(3)</sup>	\$1.27	\$1.29	(1.6%)

(1) Includes interests in associates and joint ventures.

(2) Includes borrowings accounted for at the level of associates and excludes the unamortised portion of upfront fees of borrowings.

(3) Adjusted NAV per Unit as at 30 Jun 2024 excludes the 1H 2024 distribution to be paid in Sep 2024. Adjusted NAV per Unit as at 31 Dec 2023 excluded the 2H 2023 distribution paid in Mar 2024.

# Proactive Capital Management

- Aggregate leverage at 41.3% with 65% of borrowings on fixed rates
- AUD, KRW and JPY denominated loans formed ~18%, ~3% and ~2% of total portfolio borrowings<sup>(1)</sup> respectively
- Established Green Financing Framework which was assigned a Sustainability Quality Score of SQS2 (Very good) by Moody's Investors Service
- Issued A\$175m of floating rate green notes due in 2027 and increased sustainability-focused funding to 82% of total borrowings<sup>(1)</sup>

(1) This includes Keppel REIT's share of external borrowings accounted for at the level of associates.

(2) Defined as trailing 12 months earnings before interest, tax, depreciation and amortisation (EBITDA) (excluding effects of any fair value changes of derivatives and investment properties, and foreign exchange translation), over trailing 12 months interest expense and borrowing-related fees.

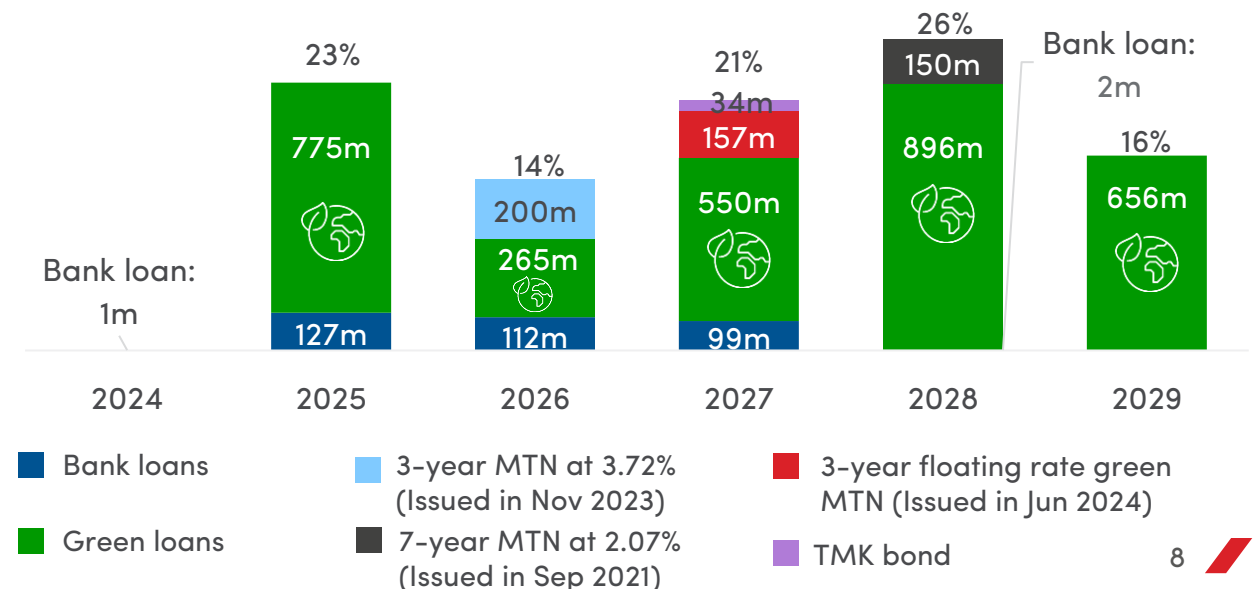
(3) Defined as trailing 12 months EBITDA (excluding effects of any fair value changes of derivatives and investment properties, and foreign exchange translation), over trailing 12 months interest expense, borrowing-related fees and distributions on hybrid securities.

(4) Refers to changes to SORA, BBSW and CD (91 day) for applicable loans on floating rates.

As at 30 Jun 2024	
Interest Coverage Ratio <sup>(2)</sup>	3.1x
Adjusted Interest Coverage Ratio <sup>(3)</sup>	2.8x
All-in Interest Rate	3.31% p.a.
Aggregate Leverage	41.3%
Weighted Average Term to Maturity	3.0 years
Borrowings on Fixed Rates	65%
Sensitivity to Interest Rates <sup>(4)</sup>	+/-25 bps = ~0.09 cents decrease/increase in DPU p.a.

## Debt Maturity Profile

(As at 30 Jun 2024)





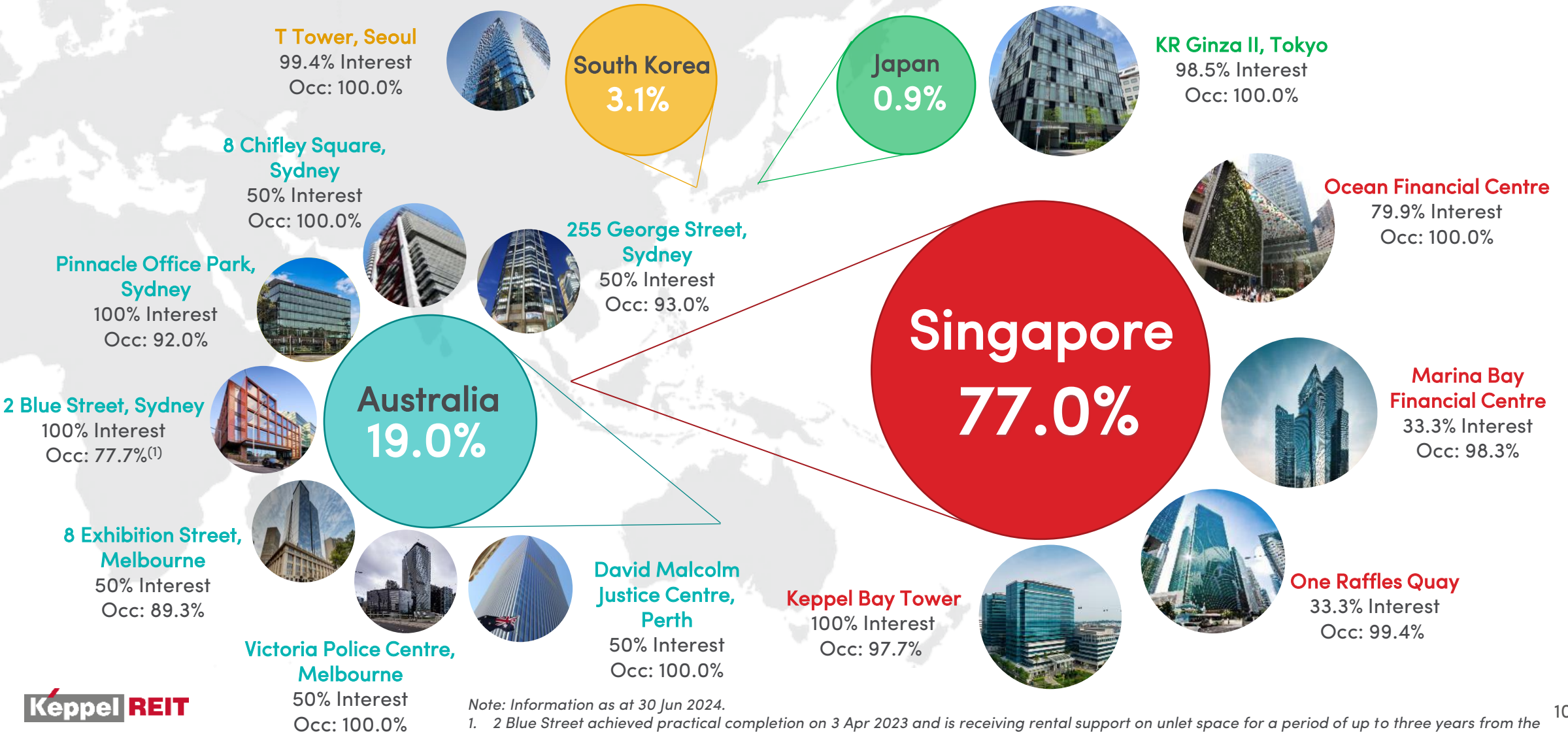
# Portfolio Review

255 George Street,  
Sydney



# Diversified Portfolio of Prime Commercial Assets in Asia Pacific

**\$9.6b** portfolio of prime quality assets anchored across different markets enhance **income stability and long-term growth opportunities**

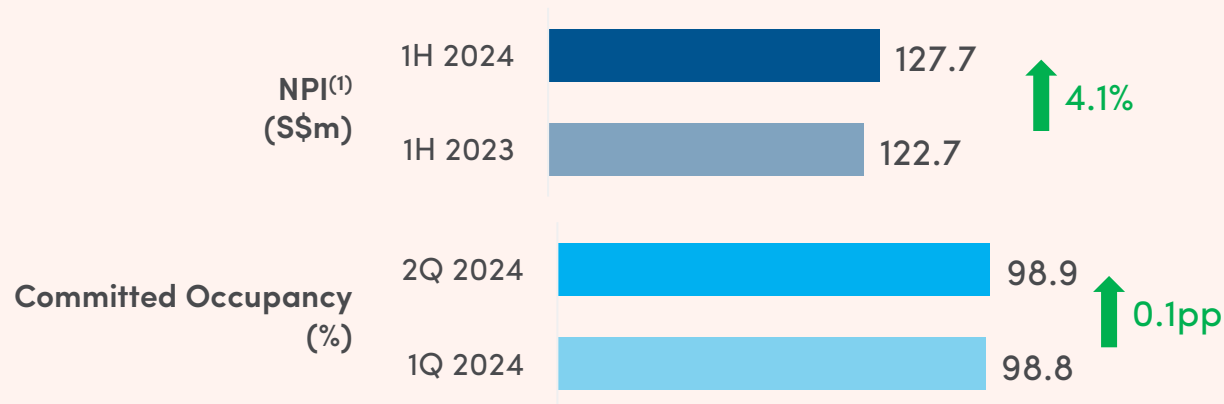


Note: Information as at 30 Jun 2024.

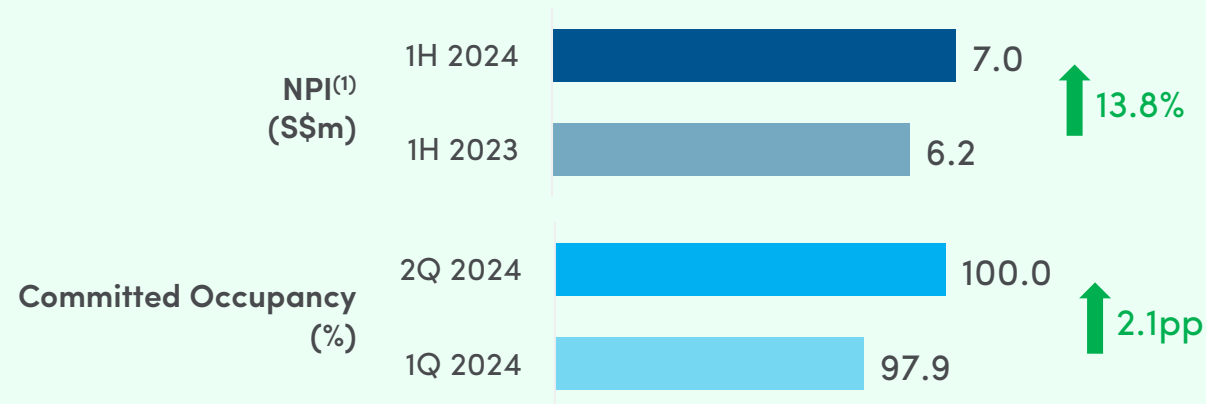
1. 2 Blue Street achieved practical completion on 3 Apr 2023 and is receiving rental support on unlet space for a period of up to three years from the practical completion date.

# Performance Breakdown by Geography

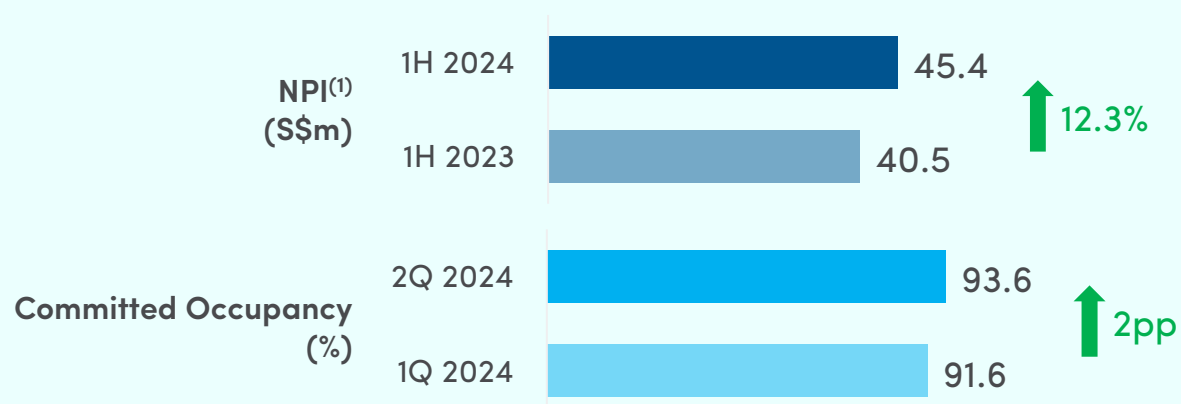
## Singapore Portfolio



## North Asia Portfolio



## Australia Portfolio



## Performance Commentary:

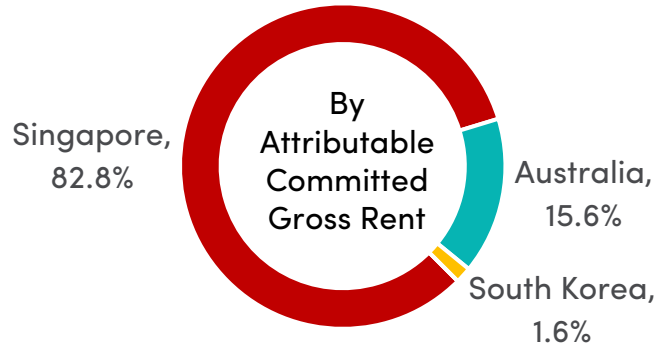
- Singapore: Better performance contributed by higher rentals and occupancy.
- Australia: Higher NPI due to contributions from 2 Blue Street<sup>(2)</sup> and newly acquired 255 George Street, offset partially by a stronger SGD.
- North Asia: Higher NPI contributed mainly by KR Ginza II. Both KR Ginza and T Tower achieved 100% committed occupancy as at 2Q 2024.

1. Net property income attributable to unitholders, including rental support, as well as Keppel REIT's attributable share of net property income of associates and joint ventures.  
 2. Achieved practical completion on 3 Apr 2023.

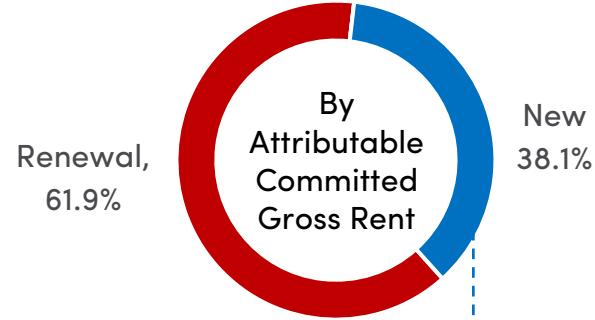
# 1H 2024 Portfolio Performance

(By Attributable Committed Gross Rent)

Leases Committed  
by Geography



Leases Committed  
by Type



Total Leases Committed

**~546,300 sf**

(Attributable ~264,000 sf)

Rental Reversion

**+9.3%**

Retention Rate

**64.0%**

## New leasing demand and expansions from:

Banking, Insurance and Financial Services	23.2%
Technology, Media and Telecommunications	22.8%
Legal	21.4%
Accounting & Consultancy Services	12.2%
Manufacturing and Distribution	9.4%
Government Agency	3.8%
Energy, Natural Resources, Shipping and Marine	3.5%
Retail and F&B	3.2%
Real Estate & Property Services	0.5%
<b>Total</b>	<b>100%</b>

As at 30 Jun 2024:

**97.0%**

Portfolio committed  
occupancy

**8.3 years**

Top 10 tenants' WALE

**4.6 years**

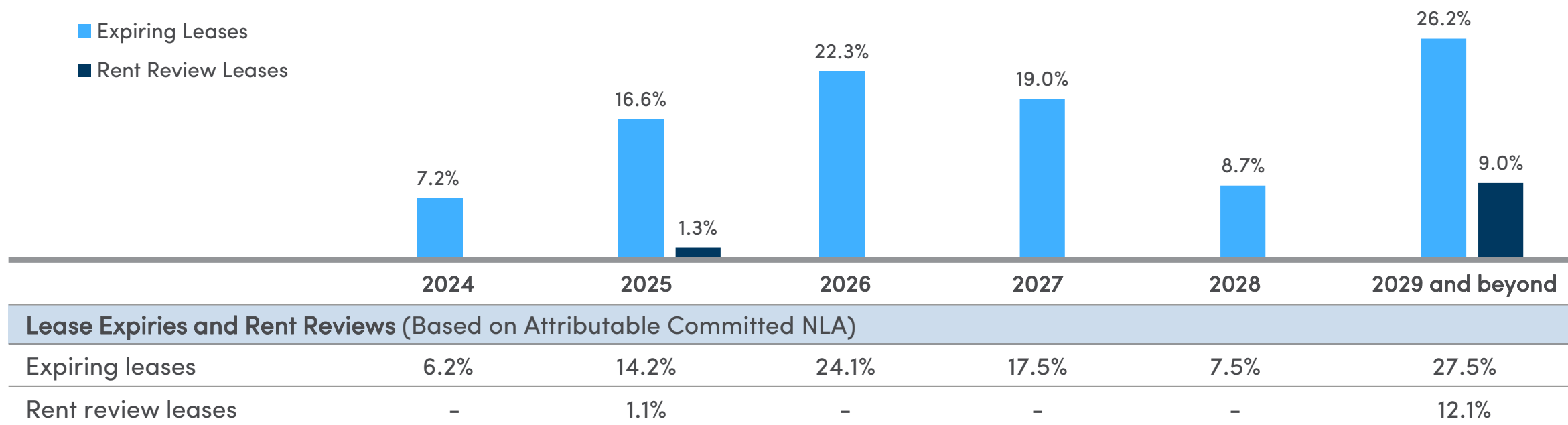
Portfolio WALE

- Singapore portfolio: 2.3 years
- Australia portfolio: 10.7 years
- South Korea portfolio: 3.8 years
  - Japan portfolio: 2.2 years

# Well-Spread Lease Expiry Profile

- Average signing rent for Singapore office leases<sup>(1)</sup> concluded in 1H 2024 was **\$12.63 psf pm**, supported by healthy demand from diverse sectors for prime office space
- Average expiring rents of Singapore office leases<sup>(2)</sup> (psf pm): **\$10.77** in 2024, **\$11.12** in 2025 and **\$11.99** in 2026

## Lease Expiries and Rent Reviews as at 30 Jun 2024 (Based on Attributable Committed Gross Rent)



# Established and Diversified Tenant Base

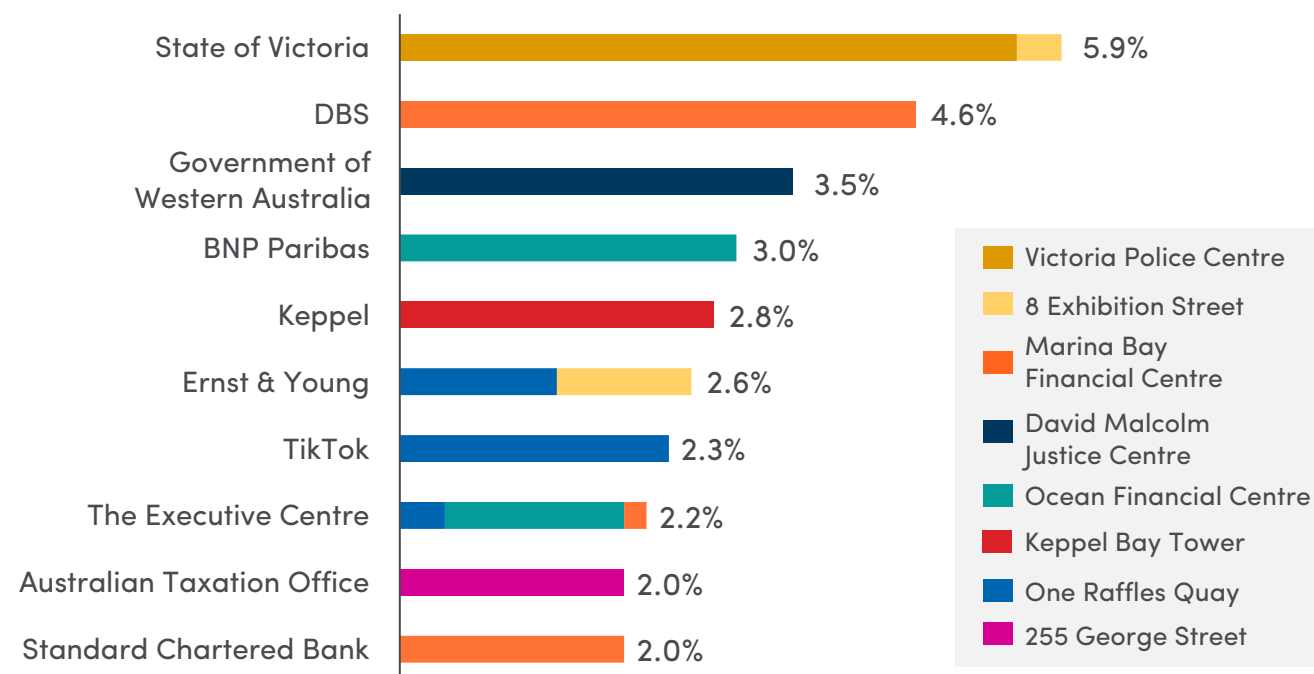
## (By Attributable Gross Rent)

- Keppel REIT has a diversified tenant base of 485<sup>(1)</sup> tenants, many of which are established blue-chip corporations

Tenant Business Sector	%
Banking, insurance and financial services	35.3%
Technology, media and telecommunications	13.7%
Government agency	13.6%
Energy, natural resources, shipping and marine	8.0%
Manufacturing and distribution	7.1%
Legal	6.7%
Real estate and property services	5.9%
Accounting and consultancy services	5.0%
Retail and F&B	1.9%
Services	1.8%
Others	1.0%
<b>Total</b>	<b>100.0%</b>

- Top 10 tenants contribute 30.9% of committed attributable gross rent

### Top 10 Tenants



# Singapore Portfolio Valuations (As at 30 June 2024)

Valuation based on attributable interest	31 Dec 2023	30 Jun 2024	Variance		30 Jun 2024	Cap Rate (%)
			S\$	%		
Ocean Financial Centre (79.9% interest)	S\$2,149.3m	S\$2,154.9m	S\$5.6m	0.3%	S\$3,090 psf	3.40
Marina Bay Financial Centre (33.3% interest)	Towers 1 & 2, and MBLM <sup>(1)</sup> : S\$1,793.0m	S\$1,794.0m	S\$1.0m	0.1%	S\$3,128 psf	3.30
	Tower 3: S\$1,349.0m	S\$1,365.0m	S\$16.0m	1.2%	S\$3,071 psf	3.25
One Raffles Quay (33.3% interest)	S\$1,306.7m	S\$1,313.3m	S\$6.6m	0.5%	S\$2,971 psf	3.15
Keppel Bay Tower (100% interest)	S\$715.0m	S\$730.0m	S\$15.0m	2.1%	S\$1,890 psf	3.55
<b>Singapore Portfolio</b>	<b>S\$7,313.0m</b>	<b>S\$7,357.2m</b>	<b>S\$44.2m</b>	<b>0.6%</b>		

(1) Refers to Marina Bay Link Mall.

# Australia Portfolio Valuations (As at 30 June 2024)

Valuation based on attributable interest	Local Currency (A\$)		Variance		S\$		Variance		30 Jun 2024	Cap Rate (%)
	31 Dec 2023	30 Jun 2024	A\$	%	31 Dec 2023	30 Jun 2024	S\$	%		
<b>2 Blue Street<sup>(1)</sup></b> (100% interest)	A\$287.0m	A\$263.5m	A\$(23.5m)	(8.2)	S\$253.3m	S\$236.9m	S\$(16.4m)	(6.5)	A\$18,578 psm	5.88
<b>255 George Street<sup>(1, 2)</sup></b> (50% interest)	-	A\$363.8m	A\$363.8m	n.a.	-	S\$327.1m	S\$327.1m	n.a.	A\$18,658 psm	6.50
<b>8 Chifley Square<sup>(1)</sup></b> (50% interest)	A\$217.5m	A\$212.0m	A\$(5.5m)	(2.5)	S\$191.9m	S\$190.6m	S\$(1.4m)	(0.7)	A\$21,862 psm	5.75
<b>Pinnacle Office Park<sup>(1)</sup></b> (100% interest)	A\$265.0m	A\$237.0m	A\$(28.0m)	(10.6)	S\$233.9m	S\$213.1m	S\$(20.8m)	(8.9)	A\$6,855 Psm	6.88
<b>8 Exhibition Street<sup>(1, 3)</sup></b> (50% interest)	A\$304.7m	A\$291.5m	A\$(13.2m)	(4.3)	S\$268.9m	S\$262.1m	S\$(6.8m)	(2.5)	A\$12,709 psm	5.63 <sup>(4)</sup>
<b>Victoria Police Centre<sup>(1)</sup></b> (50% interest)	A\$418.0m	A\$412.5m	A\$(5.5m)	(1.3)	S\$368.9m	S\$370.8m	S\$2.0m	0.5	A\$12,192 psm	4.75
<b>David Malcolm Justice Centre<sup>(1)</sup></b> (50% interest)	A\$239.5m	A\$239.0m	A\$(0.5m)	(0.2)	S\$211.4m	S\$214.9m	S\$3.5m	1.7	A\$15,333 psm	5.75
<b>Australia Portfolio</b>	<b>A\$1,731.7m</b>	<b>A\$2,019.3m</b>	<b>A\$287.6m<sup>(5)</sup></b>	<b>16.6<sup>(5)</sup></b>	<b>S\$1,528.2m</b>	<b>S\$1,815.4m</b>	<b>S\$287.1m<sup>(5)</sup></b>	<b>18.8<sup>(5)</sup></b>		

Due to rounding to the nearest 1 decimal place, numbers in the table may not add up.

(1) Based on the exchange rates of A\$1 = S\$0.8825 as at 31 Dec 2023 and A\$1 = S\$0.8990 as at 30 Jun 2024.

(2) Acquisition of 50% interest in 255 George Street was completed on 9 May 2024.

(3) Includes 100% interest in the three adjacent retail units.

(4) Refers to Keppel REIT's 50% interest in the office building.

(5) Excluding 255 George Street which was newly acquired on 9 May 2024, the Australia portfolio valuation as at 30 Jun 2024 would have been A\$1,655.5 million or S\$1,488.3 million, a decrease of A\$76.2 million (4.4%) or S\$39.9 million (2.6%) when compared to the Australia portfolio valuation as at 31 Dec 2023.



# North Asia & Total Portfolio Valuations (As at 30 June 2024)

Valuation based on attributable interest	Local Currency (KRW/JPY)				S\$				30 Jun 2024	Cap Rate (%)
	31 Dec 2023	30 Jun 2024	KRW/JPY	%	31 Dec 2023	30 Jun 2024	S\$	%		
T Tower <sup>(1)</sup> (99.4% interest)	KRW 305.8b	KRW 305.8b	-	-	S\$316.8m	S\$298.1m	S\$(18.7m)	(5.9)	KRW 24.5m /py	4.20
KR Ginza II <sup>(2)</sup> (98.5% interest)	JPY 9.6b	JPY 9.7b	JPY 0.1b	0.7	S\$87.0m	S\$83.1m	S\$(3.9m)	(4.5)	JPY 2.7m psm	2.70
<b>North Asia Portfolio</b>					<b>S\$403.8m</b>	<b>S\$381.2m</b>	<b>S\$(22.6m)</b>	<b>(5.6)</b>		
Valuation based on attributable interest	S\$				Variance					
	31 Dec 2023		30 Jun 2024		S\$		%			
Singapore Portfolio	S\$7,313.0m		S\$7,357.2m		S\$44.2m		0.6			
Australia Portfolio	S\$1,528.2m		S\$1,815.4m		S\$287.1m		18.8			
North Asia Portfolio	S\$403.8m		S\$381.2m		S\$(22.6m)		(5.6)			
<b>Total Portfolio</b>	<b>S\$9,245.0m</b>		<b>S\$9,553.8m<sup>(3)</sup></b>		<b>S\$308.7m<sup>(3)</sup></b>		<b>3.3<sup>(3)</sup></b>			

Due to rounding to the nearest 1 decimal place, numbers in the table may not add up.

(1) Based on the exchange rates of KRW 1,000 = S\$1.036 as at 31 Dec 2023 and KRW 1,000 = S\$0.975 as at 30 Jun 2024.

(2) Based on the exchange rates of JPY 100 = S\$0.9058 as at 31 Dec 2023 and JPY 100 = S\$0.8589 as at 30 Jun 2024.

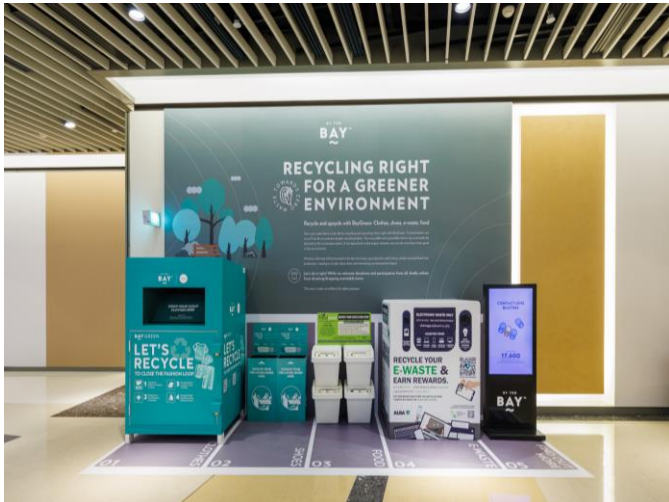
(3) Excluding 255 George Street which was newly acquired on 9 May 2024, the portfolio valuation would have been S\$9,226.7 million, a decrease of S\$18.3 million (0.2%) when compared to the portfolio valuation as at 31 Dec 2023.

# ESG Activities in 2Q 2024

“Bin it to Win it Activation” at 8 Exhibition Street is designed to promote behavioural change on waste management through raising awareness on proper waste segregation.



At 8 Exhibition Street, a meet & greet session was held with the Melbourne City Mission, the fundraiser for “Sleep at the ‘G’”, to provide tenants an opportunity to find out more about ending youth homelessness.



Recycling bins were placed at Marina Bay Link Mall to collect used clothes for an upcycling initiative. A total of 5,441kg of used clothes were collected from January 2024 to June 2024.



# Additional Information

Ocean Financial Centre,  
Singapore



# One of Asia's Leading REITs with a Portfolio of Sustainable Prime Commercial Assets

Keppel REIT is focused on optimising its portfolio and driving operational excellence to deliver long-term sustainable distributions and total returns to its Unitholders



## Sustainable Prime Commercial Portfolio

- All properties are green certified<sup>1</sup>, with all Singapore office assets certified Green Mark Platinum by the Building and Construction Authority (BCA)



## Well-Diversified Quality Tenant Base

- A diversified tenant base of 485 tenants, many of which are established blue-chip corporations<sup>2</sup>
- No tenant contributed more than 6% of the committed attributable gross rent



## Leveraging The Strengths Of Our Sponsor

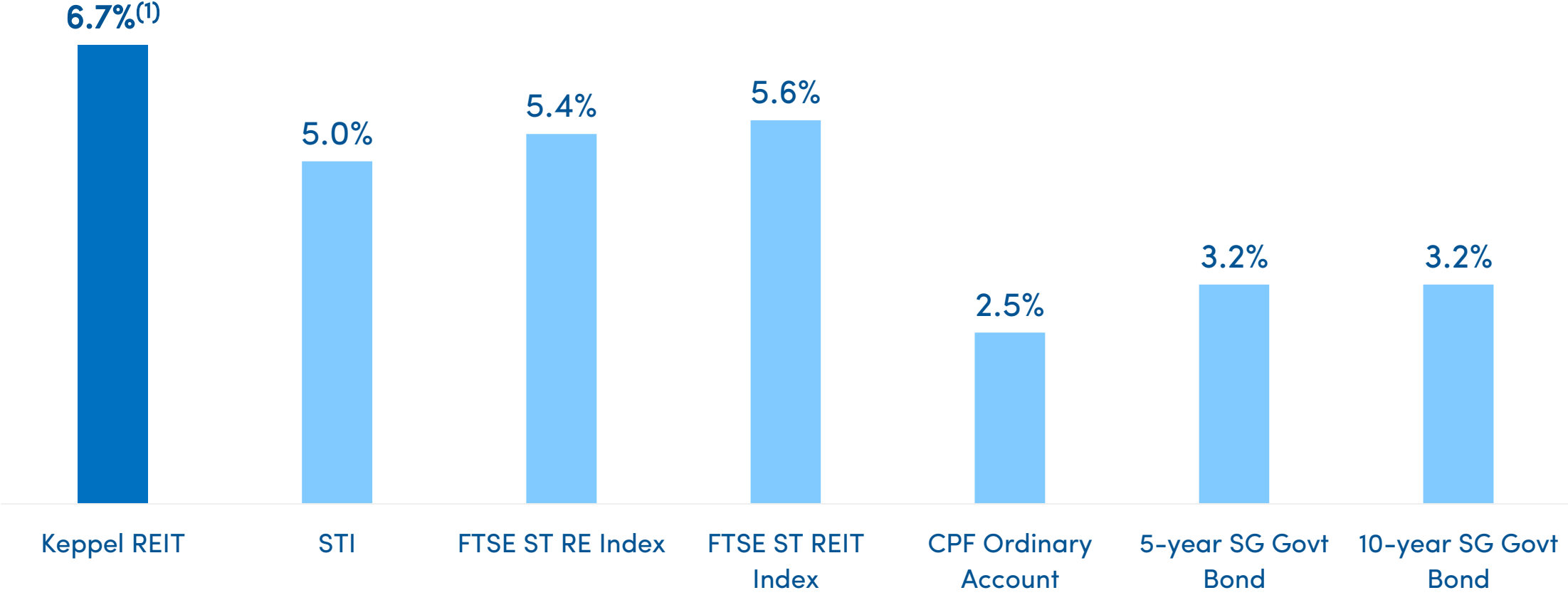
- Keppel REIT is sponsored by Keppel, a global asset manager and operator with strong expertise in sustainability related solutions spanning the areas of infrastructure, real estate and connectivity

All information as of 30 Jun 2024.

(1) Except for 2 Blue Street, which achieved practical completion in April 2023. It is designed to achieve the 5 Star Green Star Design & As Built Rating by the Green Building Council of Australia and is currently pending certification.

(2) Tenants with multiple leases were accounted as one tenant.

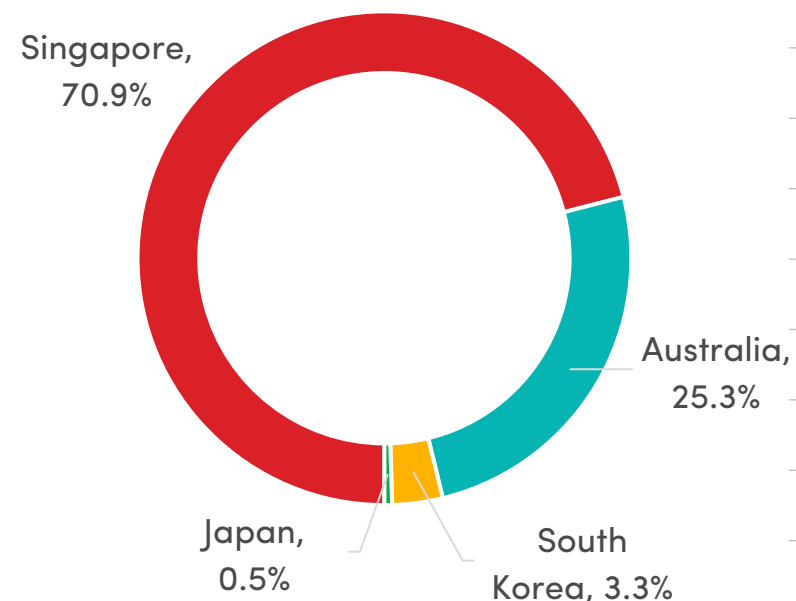
# Attractive Comparative Yield



Sources: Bloomberg, Monetary Authority of Singapore and Central Provident Fund.  
1. Based on annualised 1H 2024 DPU and the closing price as at 28 June 2024 of \$0.835 per Unit.

# Attributable NPI by Property

## Breakdown of Attributable NPI by Geography (For 1H 2024)



	1H 2024 \$'000	%	1H 2023 \$'000	%
<b>Ocean Financial Centre</b>	37,841	21.0	35,864	21.2
<b>Marina Bay Financial Centre</b>	53,814	29.9	50,989	30.1
<b>One Raffles Quay</b>	22,568	12.5	21,915	12.9
<b>Keppel Bay Tower</b>	13,524	7.5	13,960	8.3
<b>2 Blue Street<sup>(1)</sup></b>	6,460	3.6	3,461	2.0
<b>255 George Street<sup>(2)</sup></b>	2,970	1.7	-	-
<b>8 Chifley Square</b>	3,932	2.2	4,229	2.5
<b>Pinnacle Office Park</b>	6,702	3.7	6,870	4.1
<b>8 Exhibition Street</b>	5,321	3.0	5,484	3.3
<b>Victoria Police Centre</b>	12,476	6.9	12,748	7.5
<b>David Malcolm Justice Centre</b>	7,580	4.2	7,671	4.5
<b>T Tower</b>	6,028	3.3	5,836	3.4
<b>KR Ginza II</b>	985	0.5	326	0.2
<b>Total</b>	<b>180,201</b>	<b>100.0</b>	<b>169,353</b>	<b>100.0</b>

# Portfolio Information: Singapore

<u>As at</u> <u>30 Jun 2024</u>	Ocean Financial Centre	Marina Bay Financial Centre <sup>(4)</sup>	One Raffles Quay	Keppel Bay Tower
Attributable NLA	697,434 sf	1,018,154 sf	442,103 sf	386,224 sf
Ownership	79.9%	33.3%	33.3%	100.0%
Principal tenants <sup>(1)</sup>	BNP Paribas, Drew & Napier, The Executive Centre	DBS Bank, Standard Chartered Bank, HSBC	TikTok, Deutsche Bank, Ernst & Young	Keppel, Pacific Refreshments, Syngenta Asia Pacific
Tenure	99 years expiring 13 Dec 2110	99 years expiring 10 Oct 2104 <sup>(5)</sup> and 7 Mar 2106 <sup>(6)</sup>	99 years expiring 12 Jun 2100	99 years expiring 30 Sep 2096
Purchase price	S\$1,838.6m <sup>(3)</sup>	S\$1,426.8m <sup>(5)</sup> S\$1,248.0m <sup>(6)</sup>	S\$941.5m	S\$657.2m
Valuation <sup>(2)</sup>	S\$2,154.9m	S\$1,794.0m <sup>(5)</sup> S\$1,365.0m <sup>(6)</sup>	S\$1,313.3m	S\$730.0m
Capitalisation rate <sup>(2)</sup>	3.40%	3.30% <sup>(5)</sup> ; 3.25% <sup>(6)</sup>	3.15%	3.55%

(1) On committed gross rent basis.

(2) Valuation and capitalisation rate as at 30 Jun 2024, valuation was based on Keppel REIT's interest in the respective properties.

(3) Based on Keppel REIT's 79.9% of the historical purchase price.

(4) Comprises Marina Bay Financial Centre (MBFC) Towers 1, 2 and 3 and Marina Bay Link Mall (MBLM).

(5) Refers to MBFC Towers 1 and 2 and MBLM.

(6) Refers to MBFC Tower 3.

# Portfolio Information: Australia, South Korea & Japan

As at 30 Jun 2024	2 Blue Street <sup>(3)</sup> , Sydney	255 George Street <sup>(4)</sup> , Sydney	8 Chifley Square, Sydney	Pinnacle Office Park, Sydney	8 Exhibition Street <sup>(5)</sup> , Melbourne	Victoria Police Centre, Melbourne	David Malcolm Justice Centre, Perth	T Tower, Seoul	KR Ginza II, Tokyo
Attributable NLA	152,132 sf	209,881 sf	104,381 sf	329,748 sf	244,600 sf	364,180 sf	167,784 sf	226,949 sf	38,096 sf
Ownership	100.0%	50.0%	50.0%	100.0%	50.0%	50.0%	50.0%	99.4%	98.5%
Principal tenants <sup>(1)</sup>	Equifax, Pacific National, Temenos Australia Services	Australian Taxation Office, Bank of Queensland, Bupa Australia	The Reserve Bank of Australia, Eltav Investments, NSW Business Chamber	Aristocrat Technologies, Konica Minolta, Douglas and Mann Pty Ltd	Ernst & Young, Minister for Finance - State of Victoria, CBRE	Minister for Finance - State of Victoria	Minister for Works - Government of Western Australia	Philips Korea, Korea Medical Dispute Mediation and Arbitration Agency, SK Communications	CEISIEC GK, Net Year Group, New Rule Lab
Tenure	Freehold	Freehold	99 years expiring 5 Apr 2105	Freehold	Freehold	Freehold	99 years expiring 30 Aug 2114	Freehold	Freehold
Purchase price	A\$327.7m S\$322.2m	A\$363.8m S\$321.0m	A\$165.0m S\$197.8m	A\$306.0m S\$289.9m	A\$168.8m S\$201.3m <sup>(5)</sup>	A\$347.8m S\$350.1m	A\$165.0m S\$208.1m	KRW252.6b S\$292.0m	JPY 8.8b S\$84.4m
Valuation <sup>(2)</sup>	A\$263.5m S\$236.9m	A\$363.8m S\$327.1m	A\$212.0m S\$190.6m	A\$237.0m S\$213.1m	A\$291.5m S\$262.1m <sup>(5)</sup>	A\$412.5m S\$370.8m	A\$239.0m S\$214.9m	KRW305.8b S\$298.1m	JPY 9.7b S\$83.1m
Capitalisation rate <sup>(2)</sup>	5.88%	6.50%	5.75%	6.88%	5.63%	4.75%	5.75%	4.20%	2.70%

(1) On committed gross rent basis.

(2) Valuation and capitalisation rate as at 30 Jun 2024, valuation was based on Keppel REIT's interest in the respective properties and the exchange rates of A\$1 = S\$0.8990, KRW 1,000 = S\$0.975 and JPY 100 = S\$0.8589.

(3) Achieved practical completion on 3 Apr 2023.

(4) Acquisition of 50% interest in 255 George Street was completed on 9 May 2024.

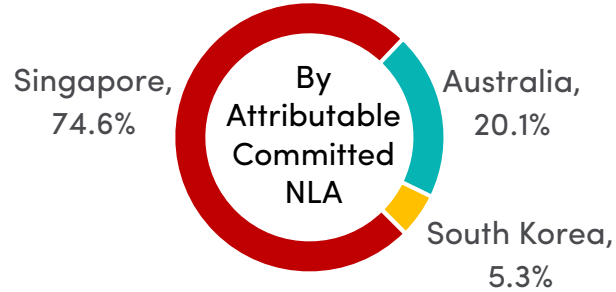
(5) Keppel REIT owns a 50% interest in the 8 Exhibition Street office building and a 100% interest in the three adjacent retail units.



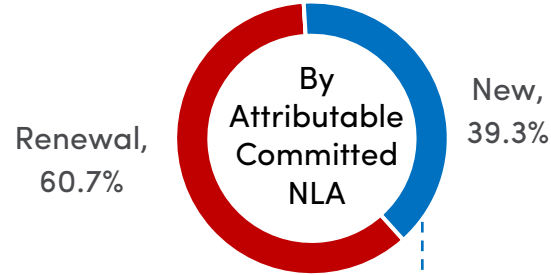
# 1H 2024 Portfolio Performance

(By Attributable Committed NLA)

Leases Committed  
by Geography



Leases Committed  
by Type



**New leasing demand and expansions from:**

Technology, Media and Telecommunications	31.4%
Banking, Insurance and Financial Services	21.3%
Legal	15.8%
Accounting & Consultancy services	9.2%
Manufacturing and Distribution	9.1%
Government Agency	6.3%
Energy, Natural Resources, Shipping and Marine	4.5%
Retail and F&B	2.0%
Real Estate & Property Services	0.4%
<b>Total</b>	<b>100.0%</b>

**As at 30 Jun 2024:**

**97.0%**

Portfolio committed occupancy

**9.3 years**

Top 10 tenants' WALE

**5.3 years**

Portfolio WALE

- Singapore portfolio: 2.3 years
- Australia portfolio: 10.9 years
- South Korea portfolio: 3.7 years
  - Japan portfolio: 2.1 years

# Established and Diversified Tenant Base

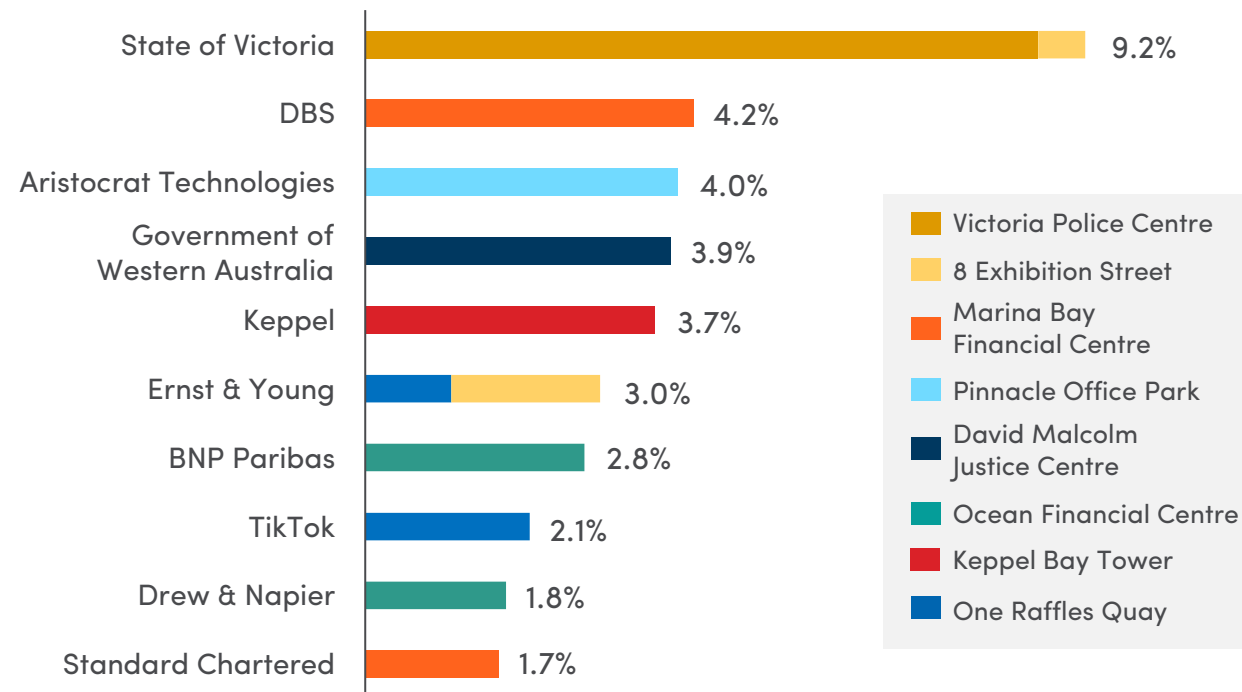
## (By Attributable NLA)

- Keppel REIT has a diversified tenant base of 485<sup>(1)</sup> tenants, many of which are established blue-chip corporations

Tenant Business Sector <sup>(2)</sup>	%
Banking, insurance and financial services	32.0%
Government agency	16.5%
Technology, media and telecommunications	15.0%
Manufacturing and distribution	8.5%
Energy, natural resources, shipping and marine	7.1%
Legal	5.8%
Real estate and property services	5.2%
Accounting and consultancy services	5.2%
Services	2.2%
Retail and F&B	1.5%
Others	1.0%
<b>Total</b>	<b>100.0%</b>

- Top 10 tenants contribute 36.4% of attributable committed NLA

### Top 10 Tenants



# Committed to Delivering Stable Income & Sustainable Returns

## Portfolio Optimisation

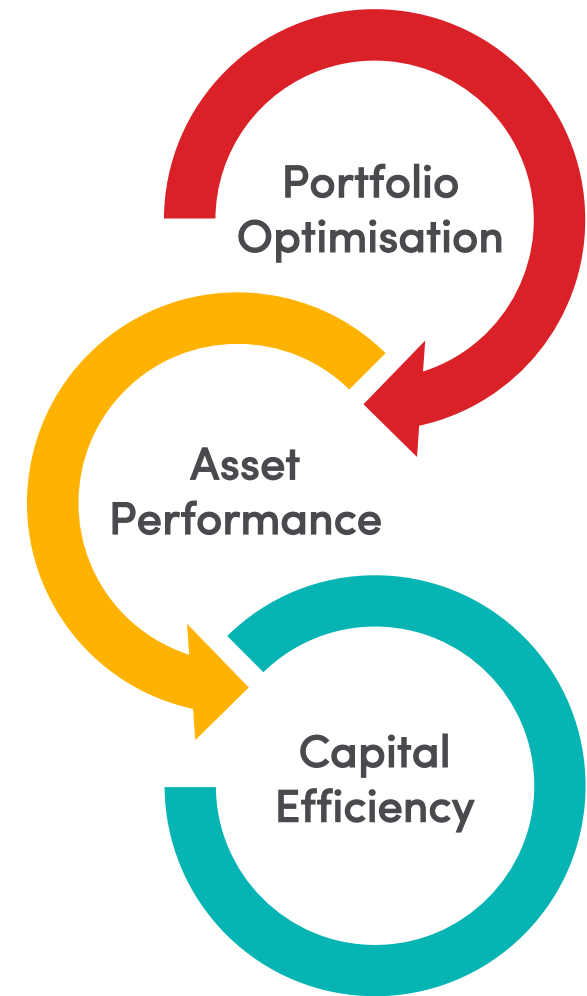
- Improve yield by enhancing Keppel REIT's portfolio of quality assets through strategic acquisitions and divestments
- Provide income stability and long-term capital appreciation of portfolio, anchored by prime CBD assets in Singapore and across different markets

## Asset Performance

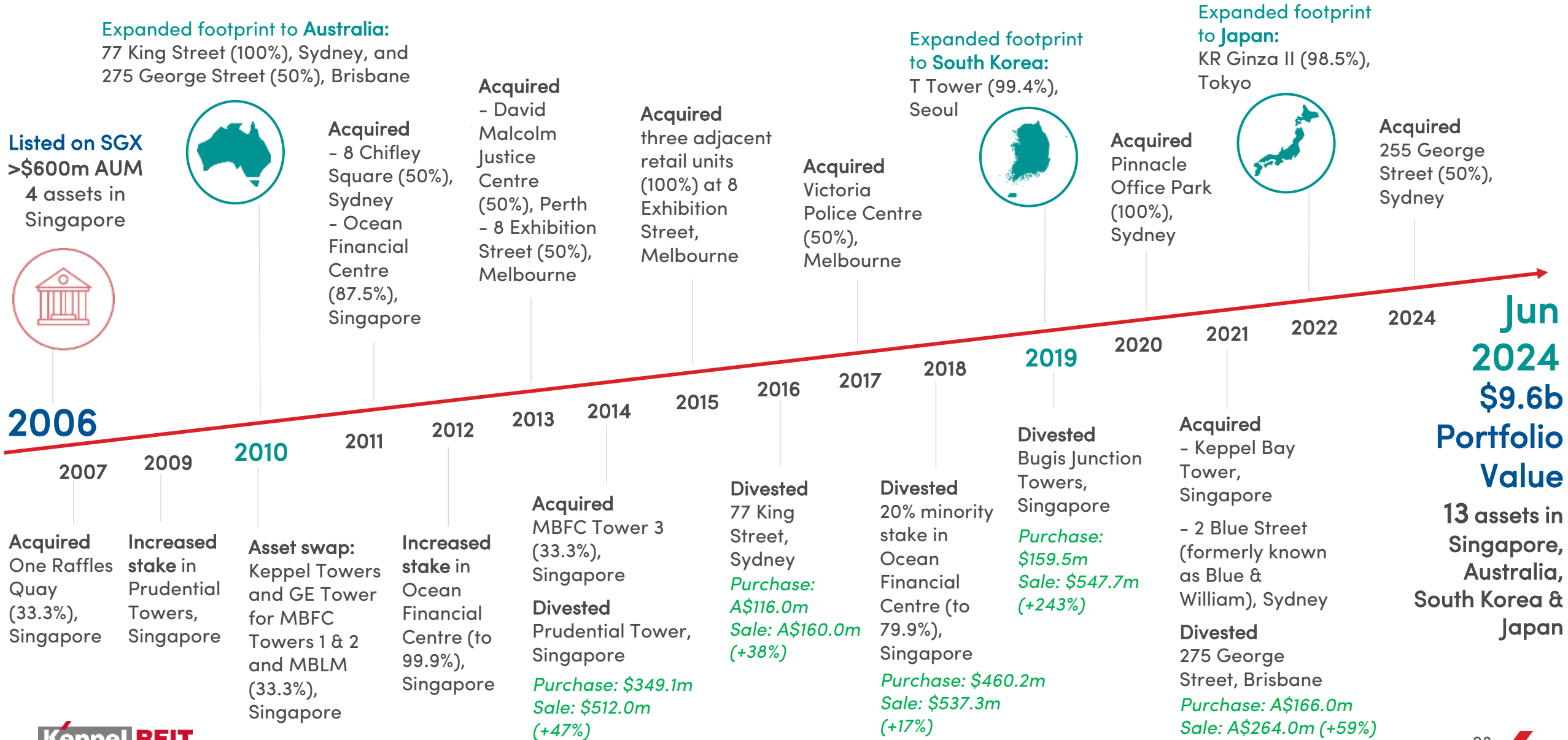
- Drive individual asset performance with proactive leasing and cost management strategies
- Implement initiatives to future proof assets and enhance sustainability

## Capital Efficiency

- Optimise capital structure to reduce borrowing costs and improve returns
- Manage debt maturities and hedging profiles to reduce risk



# Well-Executed Portfolio Optimisation Strategy



# Continued Focus on ESG Excellence to Attract Quality Tenants



## ESG Benchmarks

- MSCI ESG Rating maintained at 'A'
- ISS Governance Risk Rating maintained at lowest risk level of "1" and ESG Corporate Rating maintained at "Prime" status
- Global Real Estate Sustainability Benchmark (GRESB) – Green Star status; 'A' rating for Public Disclosure



## ESG Indices

- FTSE4GOOD Developed & FTSE4GOOD ASEAN 5 Index
- iEdge SG ESG Transparency Index and ESG Leaders Index
- iEdge-UOB APAC Yield Focus Green REIT Index
- Solactive CarbonCare Asia Pacific Green REIT Index



## Green Credentials

- 100% of properties are **green certified** except for 2 Blue Street, which achieved practical completion in April 2023 and is in the process of certification. Continue to focus on acquiring good ESG credentials property as evidenced by recent acquisition of 255 George Street which has a NABERS Energy rating of 5.5 Stars
- All Singapore office assets have maintained **BCA Green Mark Platinum** certification with Keppel Bay Tower awarded **BCA Green Mark Platinum Super Low Energy (SLE)**
- **Fully powered by renewable energy:** Keppel Bay Tower, 2 Blue Street, 8 Chifley Square, David Malcolm Justice Centre, 8 Exhibition Street and Victoria Police Centre
- **Carbon Neutral:** Pinnacle Office Park (2 and 4 Drake Avenue), 8 Exhibition Street and Victoria Police Centre

## Sustainability Focused Funding

82%

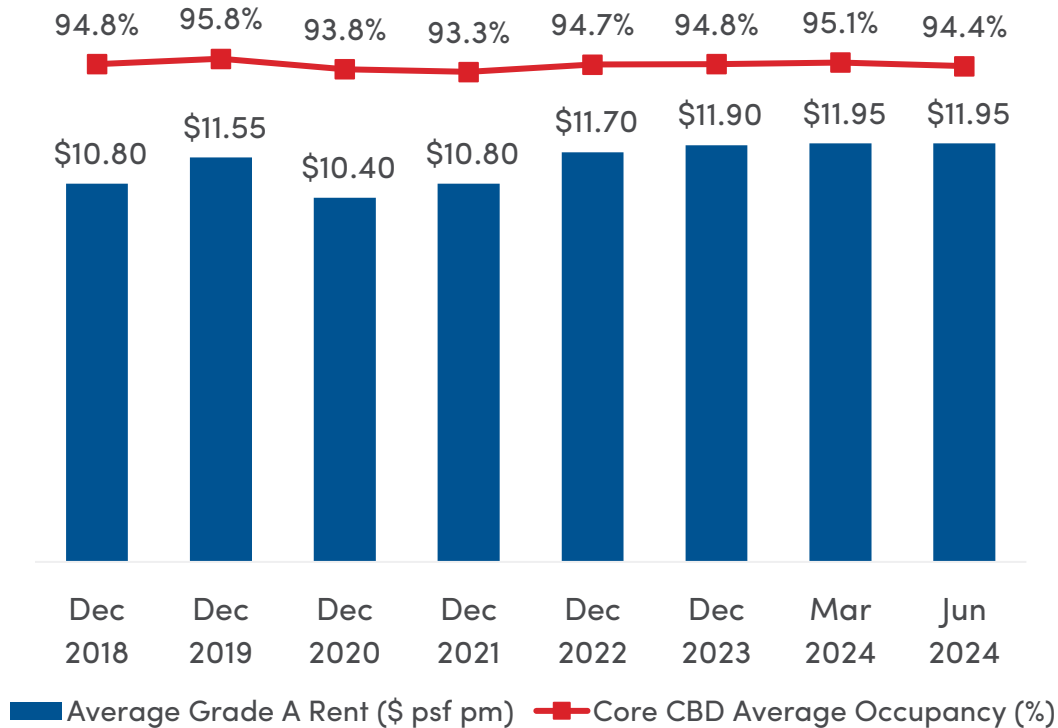
of borrowings are Green Loans as at 30 Jun 2024

Established Green Financing Framework with a Sustainability Quality Score of SQS2 (Very good) by Moody's Investors Service

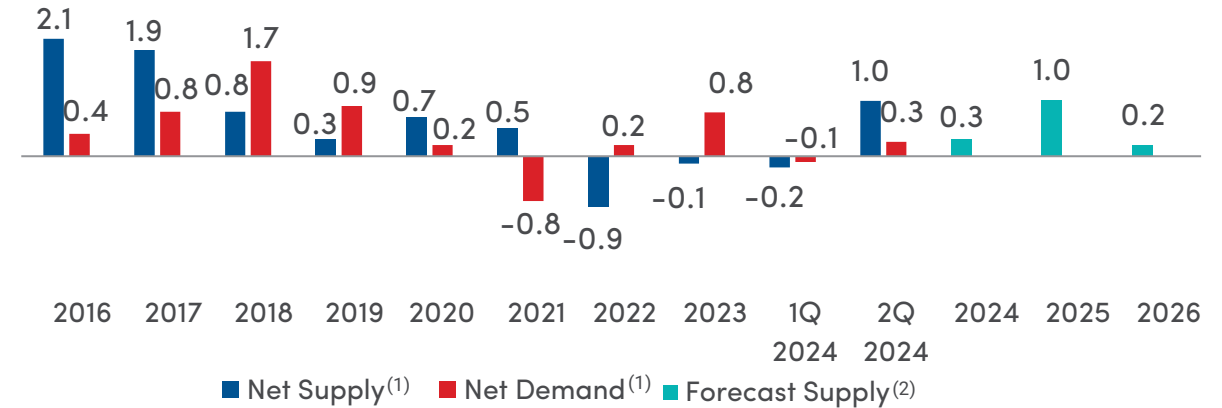
# Singapore Office Market

- Average core CBD Grade A office rents remained at \$11.95 psf pm with average occupancy in core CBD at 94.4% in 2Q 2024

## Grade A Rent and Core CBD Occupancy



## Demand and Supply (million sf)



### Key Upcoming Supply in CBD<sup>(2)</sup>

Year	Project	Supply (sf)
2024	IOI Central Boulevard Towers Phase 2	276,900
2025	Shaw Tower Redevelopment	435,000
	Keppel South Central	613,500
2026	Solitaire on Cecil	196,500

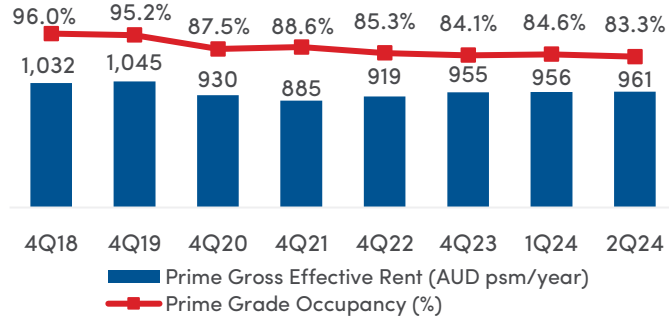
(1) Based on URA data on historical net demand and supply of office space in Downtown Core and Rest of Central Area as at 2Q 2024. Supply is calculated as net change of stock over the year and may include office stock removed from market due to demolitions or change of use.

(2) Based on CBRE data on CBD Core and CBD Fringe. Part of IOI Central Boulevard has been completed.

# Australia Office Market

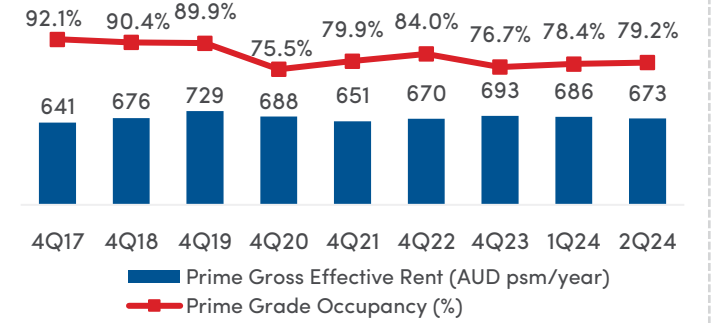
## Sydney CBD

Prime Grade occupancy at 83.3%



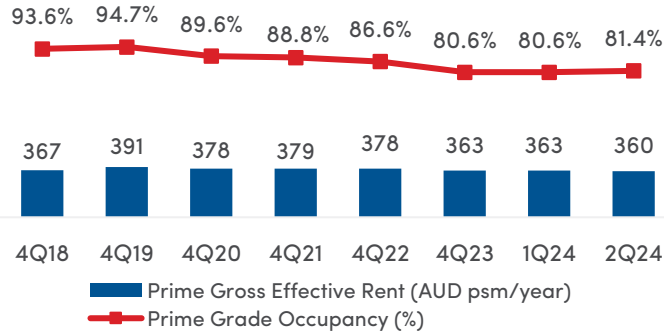
## North Sydney

Prime Grade occupancy at 79.2%



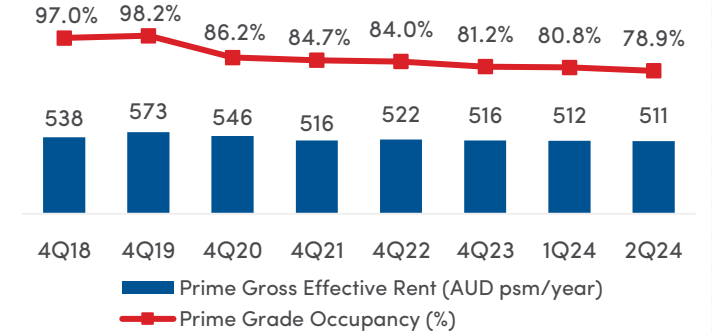
## Macquarie Park

Prime Grade occupancy at 81.4%



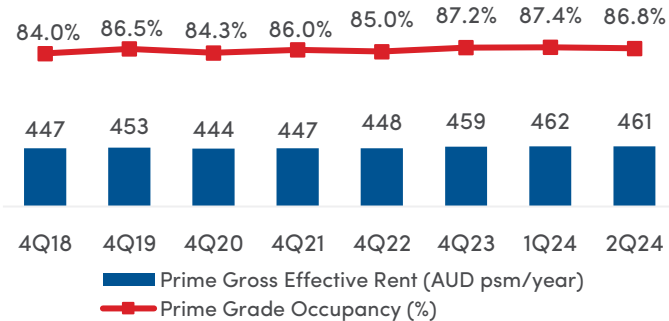
## Melbourne CBD

Prime Grade occupancy at 78.9%



## Perth CBD

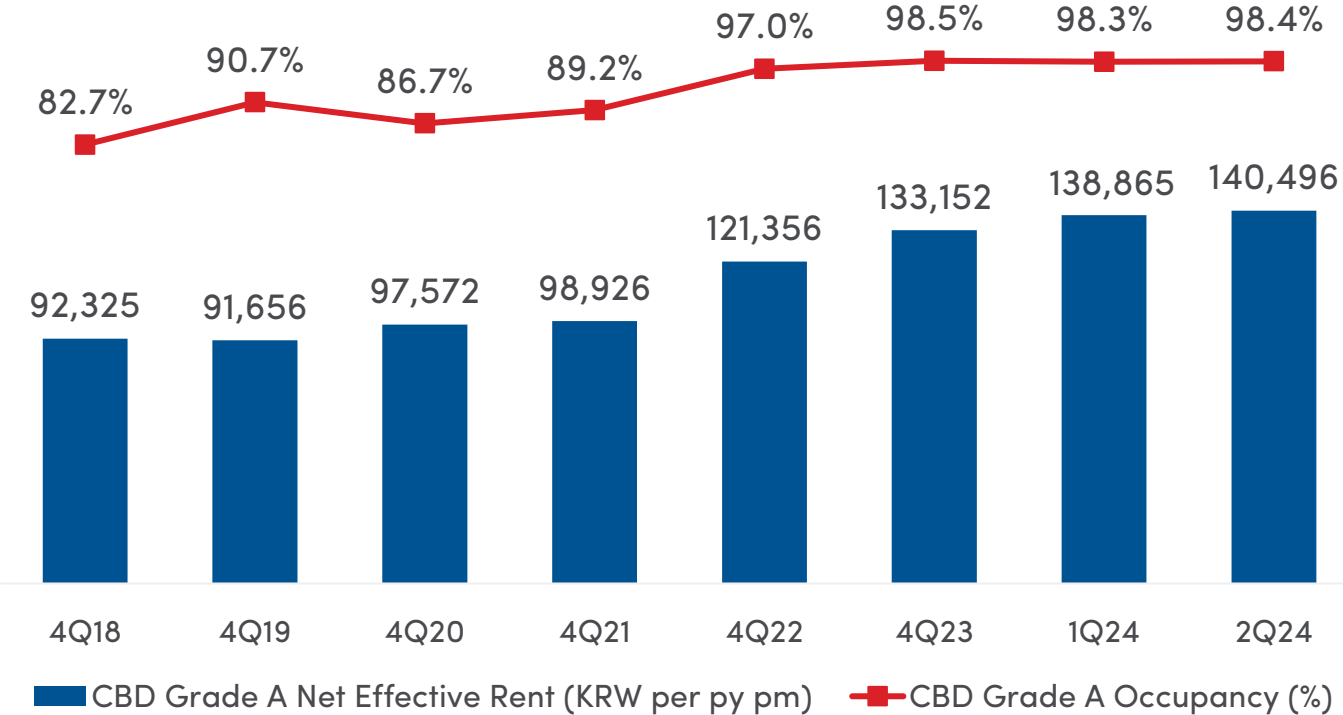
Prime Grade occupancy at 86.8%



# Seoul Office Market

- CBD Grade A vacancy remains low with occupancy at 98.4% in 2Q 2024

## CBD Grade A Rent and Occupancy



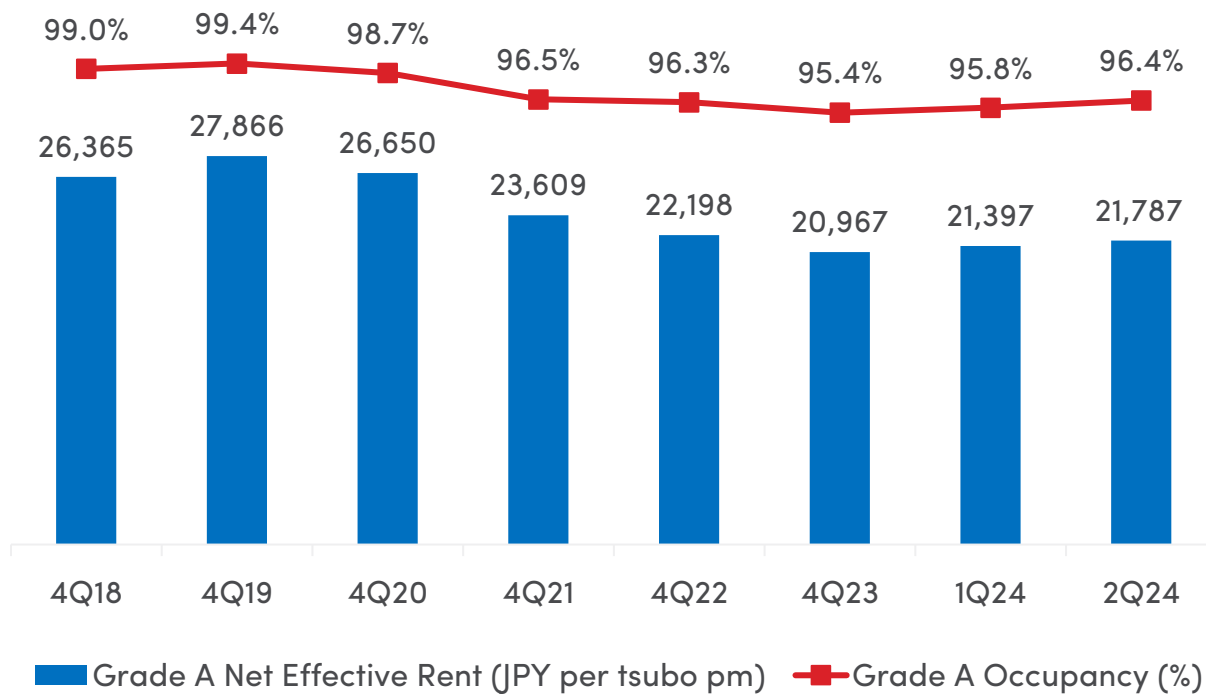
T Tower, Seoul



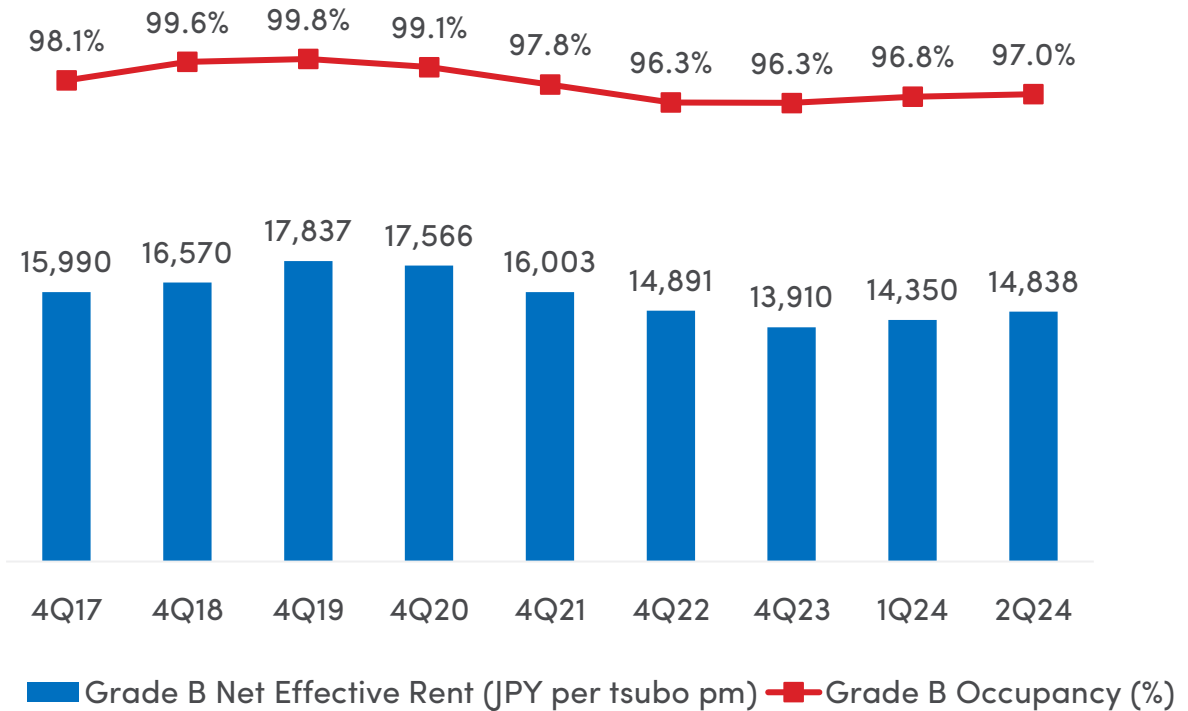
# Tokyo Office Market

- Occupancy in Tokyo central 5 wards continues to be high in 2Q 2024 for Grade A office at 96.4% and Grade B office at 97.0%

## Tokyo Central 5 Wards Grade A Rent and Occupancy



## Tokyo Central 5 Wards Grade B Rent and Occupancy



# Thank you

Marina Bay Financial Centre,  
Singapore

